BIGHTERS OF

Warmtenetwerk delegation 2nd October 2024

Confidentiality: C2 - Internal



Introduction

Today's agenda

- 13:30 Welcome and HSE information: Chairman Warmtenetwerk and Frank de Vries, Vattenfall
- **13:45** Insights into the UK Government's support for District Heating: *James Beal, Department for Business and Trade*
- **14:30** District Heating in UK and the role of Vattenfall Heat UK: *Alina Gheorghiu-Currie, Vattenfall*
- **15:00** Refreshments and comfort break
- **15:30** Brent Cross Town's Master and Plot Developer: *Benoit Dufour and Anthony Peter, Related Argent*
- **16:00** Brent Cross Town's Energy Centre, design and contract structure: *Jacques van den Dool and Alina Gheorghiu-Currie, Vattenfall*
- 16:30 Presentations conclude



Health and safety information

There are multiple designated escape routes from the building including:

- · Ground floor entrance / exits from café and main reception area
- Via main staircase, leading to an exit at the back of the exhibition space
- Via ground floor toilets to an exit at the side of the building

Building occupants should familiarise themselves with their escape routes including:

- Available stairway and escape routes
- Location of fire alarm call points
- Location of firefighting equipment and method of operation
- Operation of any door opening mechanisms on fire exit doors

Assembly point – Claremont Park, next to pond







Heat Networks in UK

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CONTRACTOR

ADDINESS .

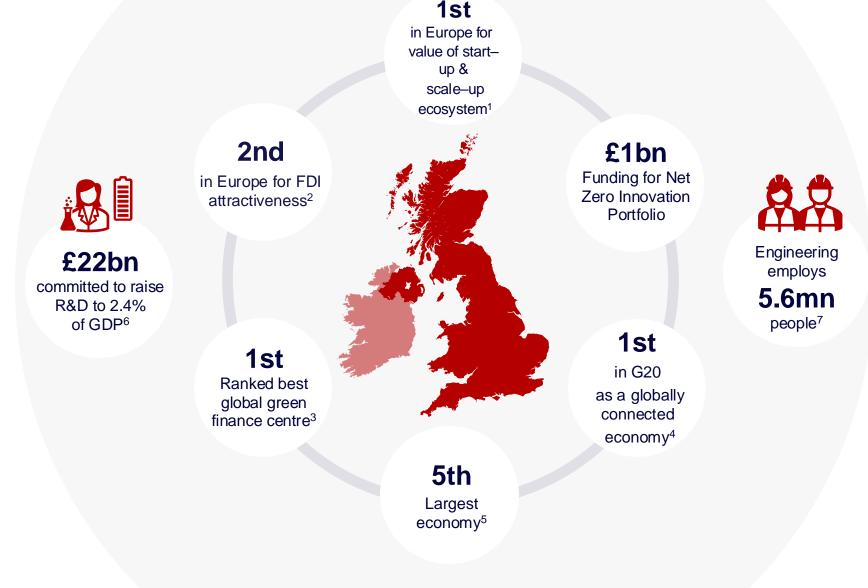
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James Beal, Low Carbon Heat Specialist, Department for Business and Trade

- Open, liberal economy
- Stable regulatory regime with independent legal system
- Globally competitive and transparent tax regime
- Generous R&D and patent tax relief
- The UK-EU Trade and Cooperation Agreement allows zero tariff market access with the EU
- Flexible labour market
- World class professional services sector supporting businesses with insurance and finance

References: ¹<u>Dealroom</u>, ²<u>EY Attractiveness Survey</u> June 2022 Attractiveness, ³Z/Yen Global Green Finance Index 2022 (GGFI 10), ⁴DHL Global Connectedness Index 2021,⁵Official statistics converted at market exchange rates as a source; ⁶<u>UK Innovation</u> <u>Strategy</u> (2021); ⁷<u>Workforce trends</u> (2022)

The UK has one of the world's most attractive business and investment environments



UK Low Carbon Leadership

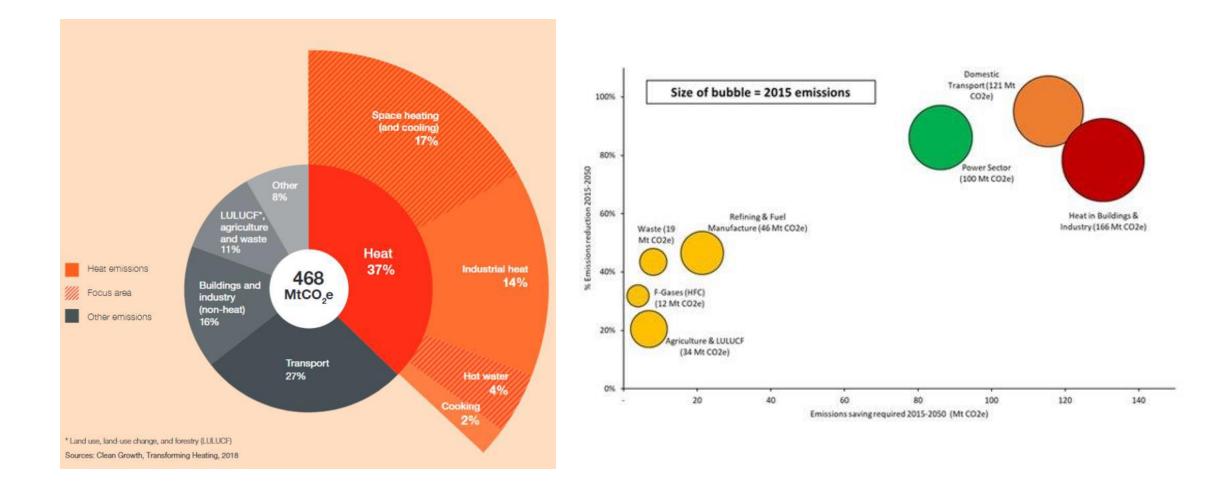
UK, in 2008, first major economy to set legally binding target for carbon reduction

 (was 80% reduction by 2050, now net zero) Emissions fell 43% between 1990 to 2018 whilst the UK economy grew by 75%.

UK leading G7 nation in carbon reduction

460,000 employed in low-carbon jobs in UK (2017 data) UK enabled low-cost and reliable offshore wind for the rest of the world to benefit from Clear progress on decarbonising electricity, now focused on delivering low / zero carbon heat

Decarbonizing Heat Remains Challenging



Net Zero Scenarios 2021

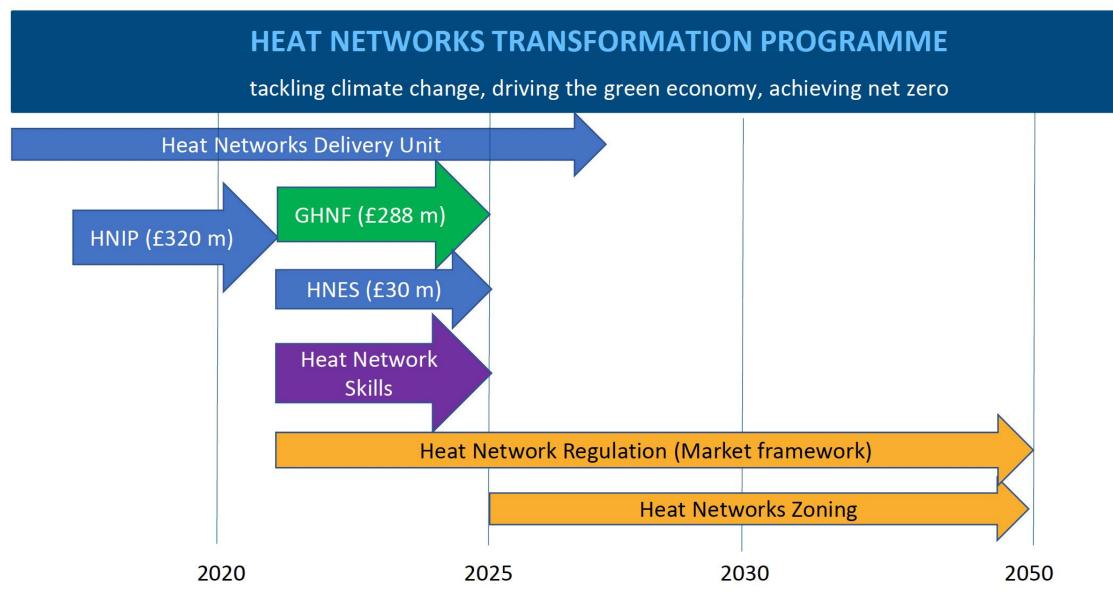
Underpinning assumptions

Heat Networks deliver 20% heat

Deployment assumptions underpinning pathway

Sector	Deployment assumptions	Unit	2019	2025	2030	2035	2050 illustrative range
Power	Electricity generation	TWh	320	315	370	460*-510	610-690
	Low carbon GB generation as a percentage of total projected generation required in 2035	%	29%- 33%*	38%- 42%*	62%- 69%*	99%	99-100%
Heat and Buildings	Cumulative heat pumps installed domestically	Million installations	0.2	1.1	4*- 4.3	6.9* - 11.3	12-28
	Cumulative homes converted to 100% hydrogen for heat	Million homes	0	0	0-0.2*	0-4*	0-14
	Yearly homes treated by new domestic energy efficiency measures	Million homes	0	0.5	1	0.5	
	Low carbon fuels ^a consumption as a percentage of total fuel consumption in commercial buildings (excluding heat networks)	%	62%	63%	67%	78%- 81%*	90-100%
	Yearly heat supplied via heat networks	TWh	14	16	22	29	70
	Yearly biomethane injected into the grid	TWh	3	8	12	12	0-20

In England



Heat Network Delivery Unit

- The Heat Networks Delivery Unit (HNDU) is a specialist unit of heat network experts in DESNZ. HNDU
 provides grant funding and <u>guidance</u> for early-stage heat network project development.
- They share best practice and knowledge across the market, promote new guidance on technical standards, create standardised documentation and facilitate project development.
- HNDU previously worked with local authorities, but their reach has now been widened to support registered social landlords, NHS Trusts, universities, government departments and property developers.
- All bids for support are reviewed by a panel of engineering, financial and commercial experts with significant experience in heat network development.

HNDU key achievements:

- Completed 12 Rounds of funding since 2013
- Supported over **250 schemes**
- Over £30m of grant funding awarded
- Summaries of projects supported by HNDU are on the published pipeline: <u>https://www.gov.uk/government/publications/heat-networks-pipelines</u>

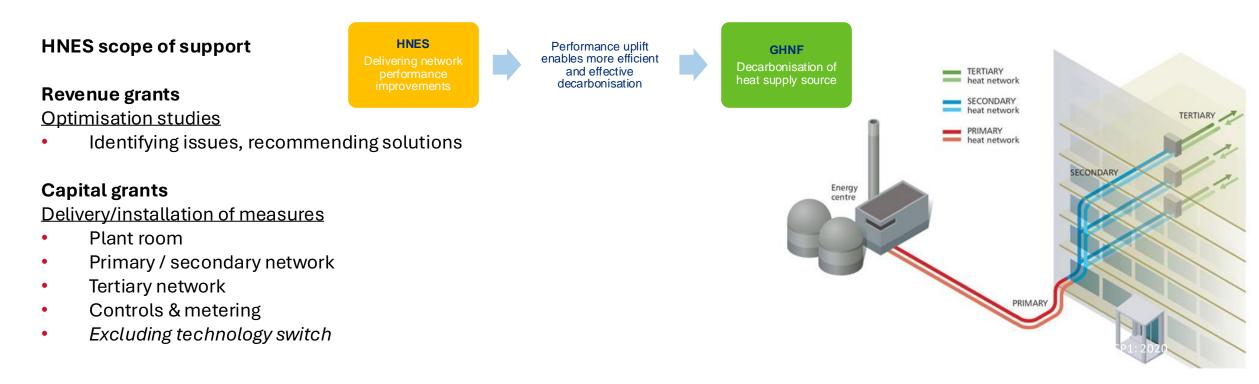
Green Heat Network Fund

- The Green Heat Network Fund (GHNF) provides funding to develop new and existing low carbon heat networks across England.
- Funding is available for a range of decarbonisation technologies such as large heat pumps, energy from waste, geothermal and recovered heat.
- The fund opened for applications in March 2022 and will run until 2028. It originally launched with a budget of £288m and was intended to run until 2025. However, due to demand additional capital funding of £485m was <u>announced</u> in December 2023 and the scheme was extended until 2027/28.
- **25 funding awards totalling over £325m have been announced to date**. Details of these awards can be found on the website of the GHNF delivery partner, <u>Triple Point Heat Networks</u>
- The UK Infrastructure Bank (UKIB) also <u>announced</u> in 2022 that they would offer councils streamlined access to their **£4 billion local authority lending product** as part of the GHNF application process.
- Public, private and third sector organisations can apply. Guidance is available at:

https://www.gov.uk/government/publications/green-heat-network-fund-ghnf

Heat Network Efficiency Scheme

- The <u>Heat Network Efficiency Scheme (HNES)</u> opened in February 2023.
- It is a programme providing funding to public, private and third sector applicants in England and Wales.
- It supports improvements to existing district heating or communal heating projects that are operating sub-optimally, leading to poor outcomes for customers and operators.
- It was initially launched with a budget of £32m. Due to strong demand a further £45m was <u>announced</u> for the scheme in December 2023.
- Funding Round 6 is currently open, closing on 22 March 2024. To date, over £28.1m of funding has been announced publicly.

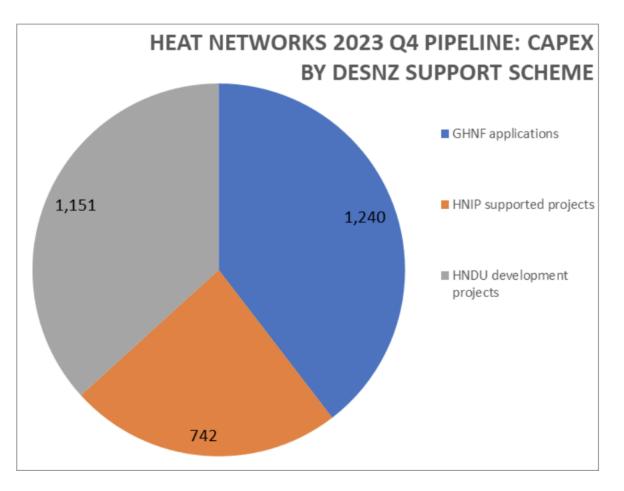


Heat Training Grant

- The £5m Heat Training Grant will support trainees in England taking short training courses relevant to either heat pumps or heat networks.
- For the heat network courses, providers offering the grant will be able to provide trainees with a discount or rebate of up to £500. This will cover initial design of networks to building, operation, and maintenance and we expect approximately 4000 individuals will be supported over the two years.
- The Midlands NetZero Hub has been appointed as the administrator, including to run the bidding process to select training providers. Heat networks training providers are being selected in two bidding rounds: one for delivery in 2023/24 and one for delivery in 2024/25.
- Training is open to all. You can find out more here: <u>https://www.gov.uk/guidance/apply-for-the-heat-training-grant-discounted-heat-network-training</u>



Heat Network £3bn Pipeline



North East HPO- £600m of heat network projects

 Join a growing cluster of heat networks and district energy schemes and access a rich and diverse customer base

Newcastle Helix District Energy Centre

 The £20 million scheme is a pioneering joint venture between ENGIE and Newcastle City Council to develop district energy schemes across Newcastle, providing affordable heating to all businesses and homes.

Gateshead District Energy Scheme

 Originating in 2010, the local authority-owned Gateshead District Energy Scheme sets the blueprint for next-generation district energy, integrating heat and power generation and distribution, with energy storage, whilst providing national grid services.

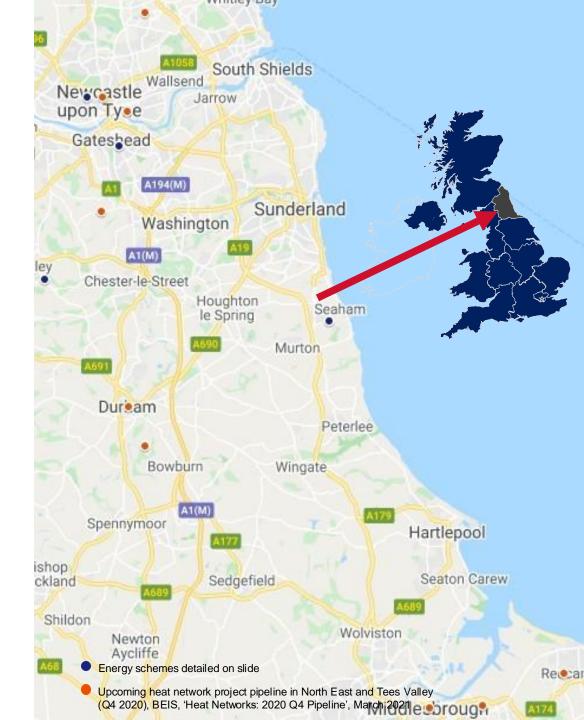
Lanchester Wines

• The first business in the UK to draw heat from disused coal mines using pioneering heat pump technology.

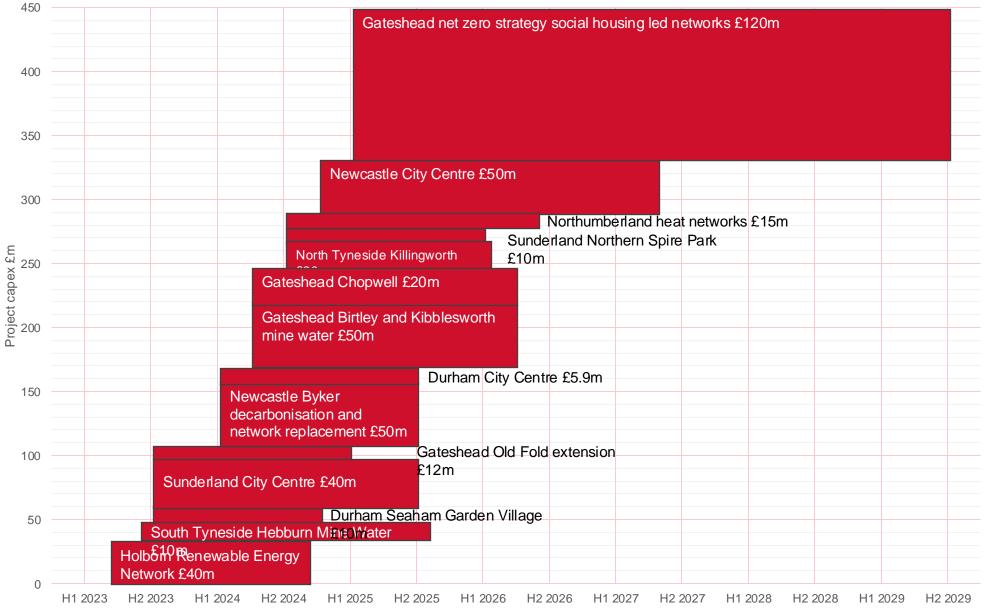
Seaham Garden Village

 In partnership with Durham County Council, and the Coal Authority, Tolent Construction are developing an exemplary Garden Village at Seaham, County Durham. This development has the potential to make Seaham Garden Village the first large scale mine energy district heating scheme in the UK.

Source: Newcastle Helix, 'The District Energy Centre'; Gateshead.gov.uk, 'Gateshead District Energy Scheme'; The Coal Authority, 'Seaham Garden Village'; Durham Heat Hub; BEIS, 'Heat Networks: 2020 Q4 Pipeline, March 2021



Potential timescales for deploying the pipeline



- Timescales reflect best current understanding
- Capex estimates currently fairly conservative
- The pipeline will continue to grow

The North East Pipeline by project stages



- Majority of projects in development are receiving LEP support to help maintain momentum
- Commercial, funding, delivery models are key considerations at this stage
- We are interested in early engagement with the market to determine optimal delivery route

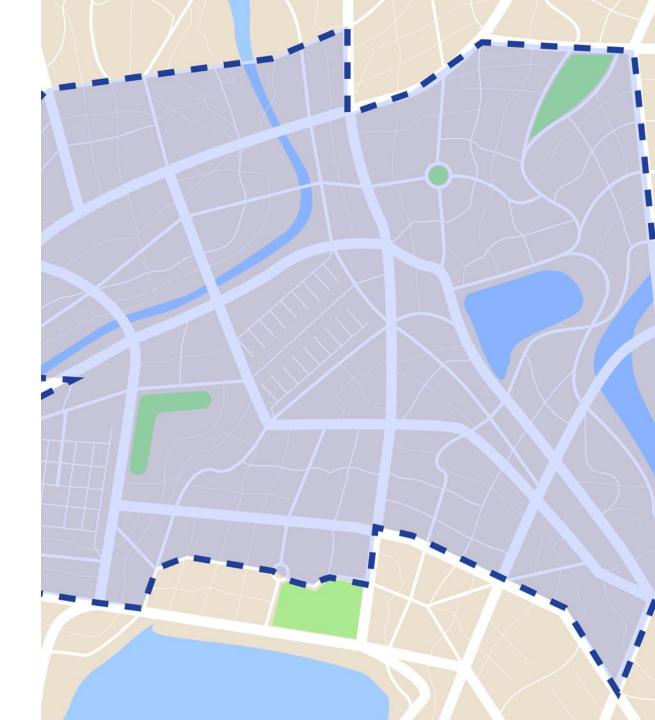
Heat Network Zoning

An overview



Heat Network Zones

- Heat network zoning will designate areas where heat networks are expected to provide the lowest-cost, low carbon heating.
- It will give local communities the tools to accelerate the development of heat networks in their towns and cities.
- We want to give developers and investors more certainty about the number of likely connections to networks to help unlock the investment needed to build them.
- This will remove the barriers to greener, cheaper heat that currently limit the scale and pace of developing heat networks and encourage investment.
- This will allow for large-scale strategic heat networks to be built in towns and cities across the country.



Heat Network Zones

How will zoning be delivered?

- Enabling legislation in the Energy Act 2023
- Consultation on heat network zoning closed 26 Feb
- Establish zoning co-ordinators and a national authority to oversee the process and support local zoning co-ordinators

Where will zones be and how will this be communicated?

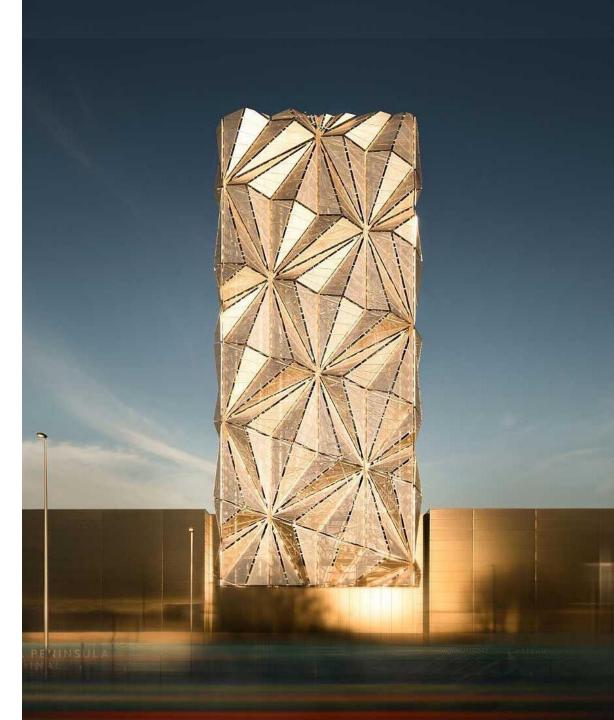
- Potential zones identified throughout England via a national methodology
- Local refinement before zones designated
- Zone information available via a digital portal

What is the process via which zones will be built?

 Standardised routes for identifying heat networks developer in each zone

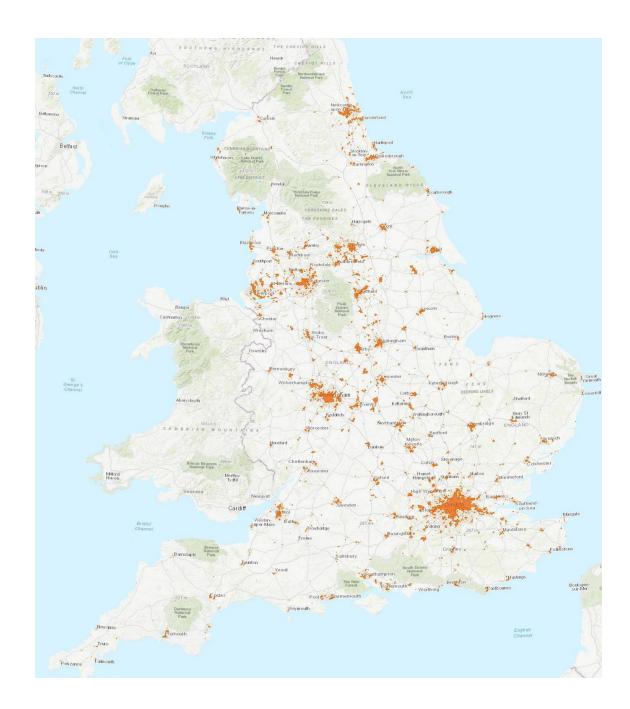
What lessons can we learn from early pilots and activity?

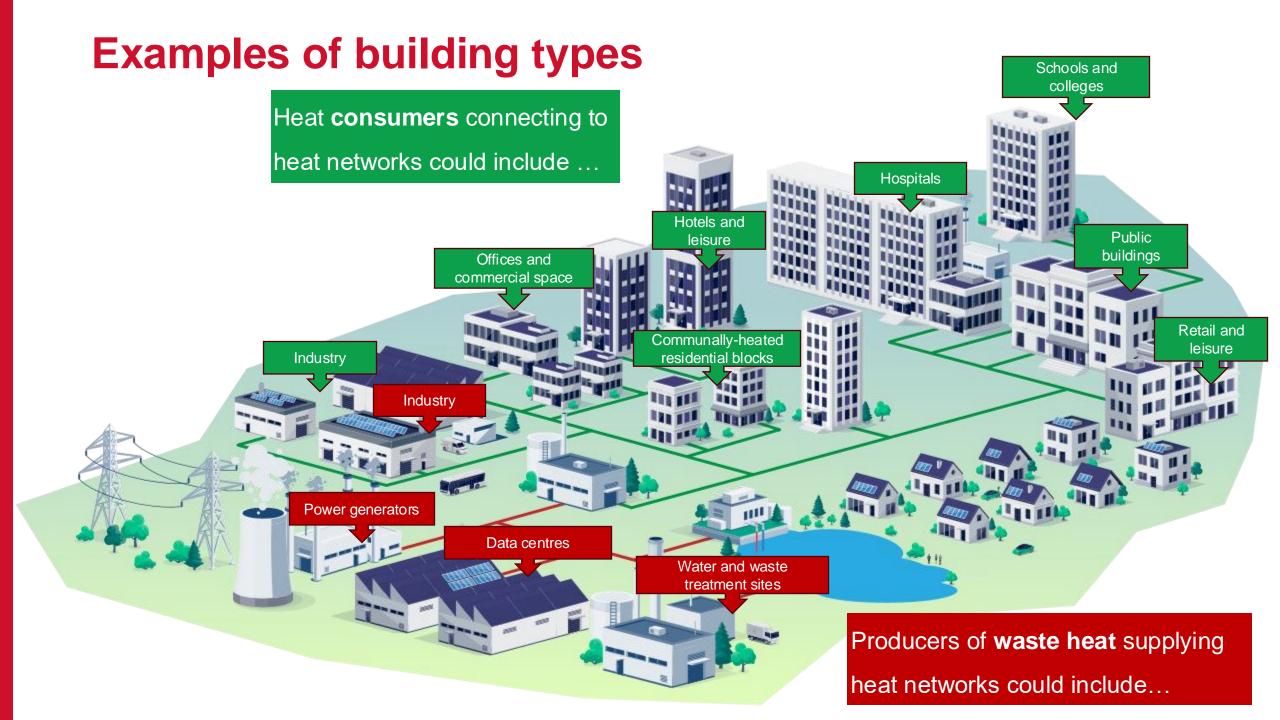
 Advanced work to ensure initial batch of zones are in construction by end 2025



Identifying Heat Network Zones

- Standardised methodology for identifying indicative heat network zones
- Areas where we expect heat networks to be the lowest cost low carbon heat against a suitable counterfactual.
- Model uses data about the size, type and existing energy use.
- Working with 28 towns and cities to test and refine the model.







Advanced Zoning Programme

Advanced Zoning Programme Aims



CONSTRUCTION
STARTS &
PIPELINEWorking to
for accelera
of zonal he
cities, area

Working to identify the opportunities for accelerating the scale and pace of zonal heat network delivery with cities, areas and project sponsors currently within the programme.



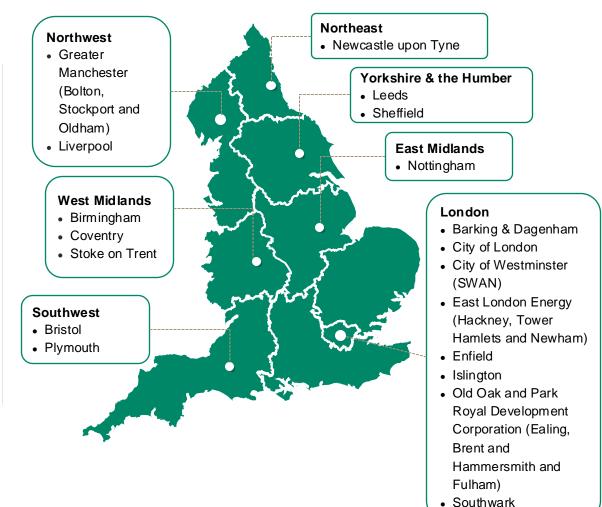
READINESS FOR ZONING

Supporting the acceleration of zonal scale heat network delivery, aligned with zoning policy.

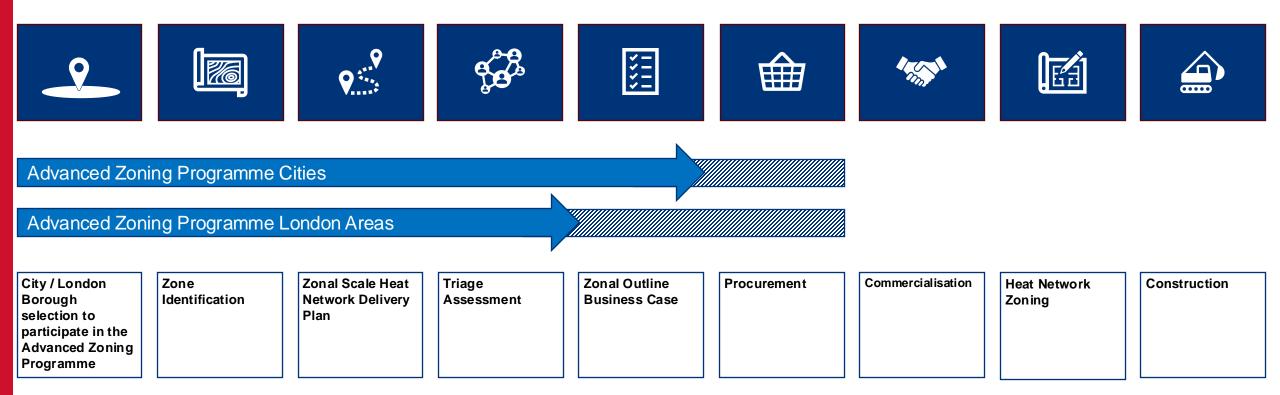


Capture lessons learnt, establish standardised outputs, and provide feedback to policy development from key stakeholders.

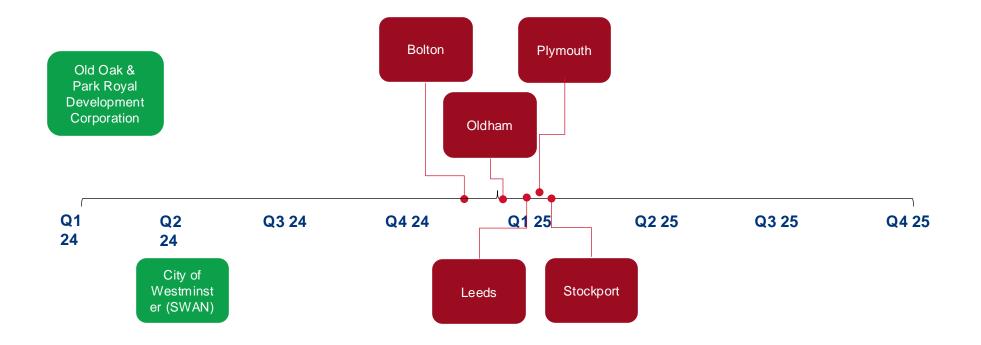
19 areas make up the Advanced Zoning Programme



Advanced Zoning Programme – staged approach



Anticipated procurement programme





Plymouth AZP

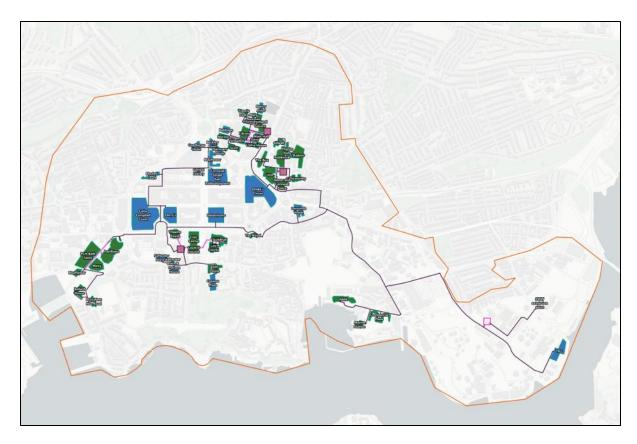


AZP example -Plymouth's heat network opportunity...

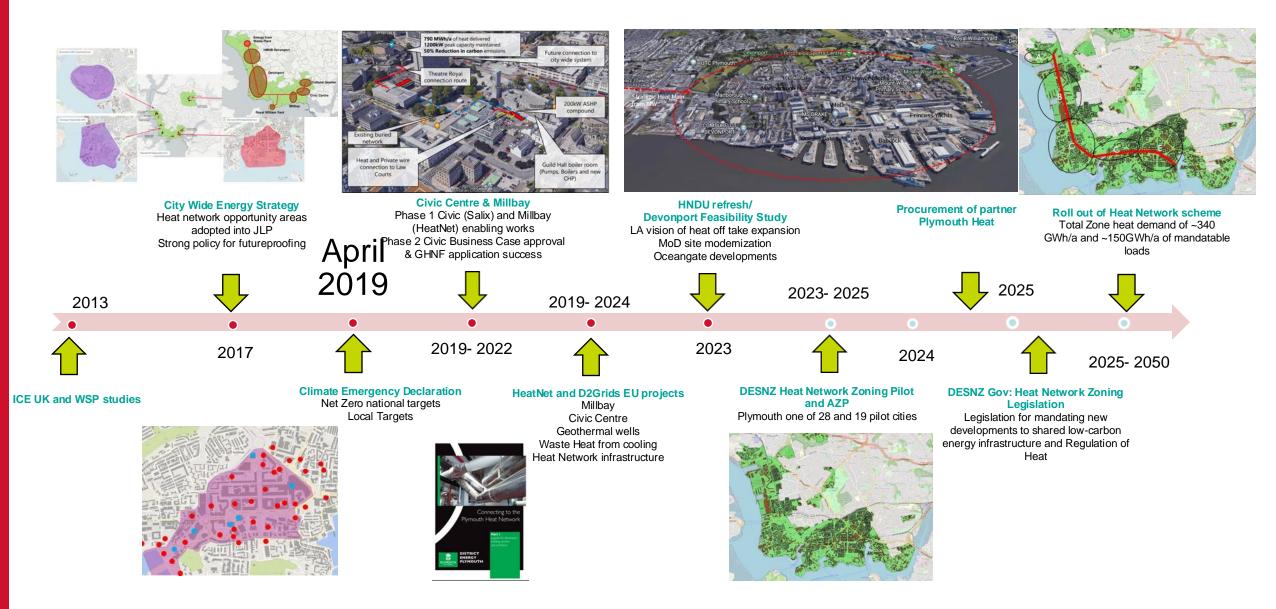
Significant proposal developed through the Advanced Zoning Programme.

Reference first phase zonal approach focusing on City Centre:

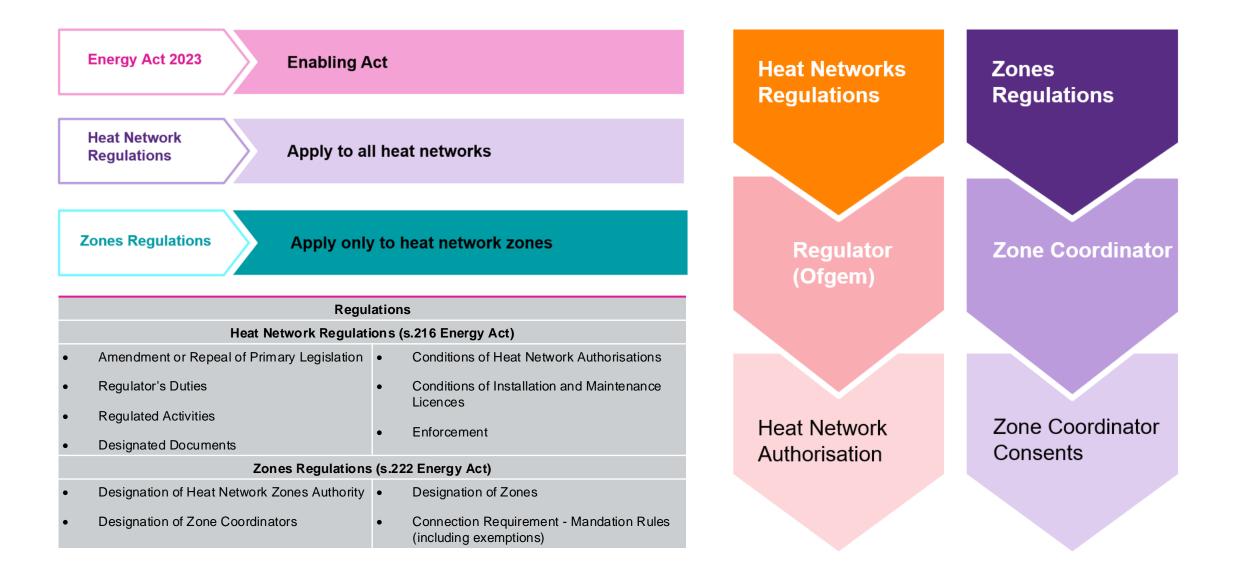
- 78 GWh/yr heating
- 16 GWh/yr cooling (climate resilient)
- 9 Km pipework
- 12,000 tCO2 reduction
- £93m investment
- Harvesting waste heat sources



Plymouth's heat network journey over the past 10 years...

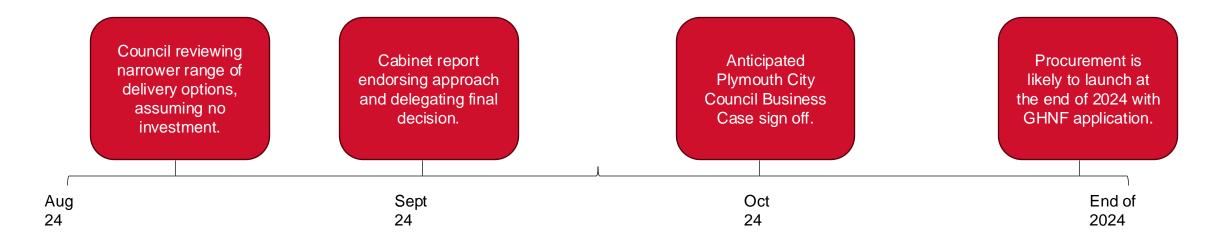


Energy Act 2023 & zoning legislation will also support connection of existing buildings...



Commercial workstream

- Soft Market Test published May 2024
- Positive responses from Market to opportunity
- Going to Cabinet today, to endorse approach and delegate final decision!
- Final Business Case sign off anticipated October / November 2024.
- Potential procurement launch end 2024/early 2025.



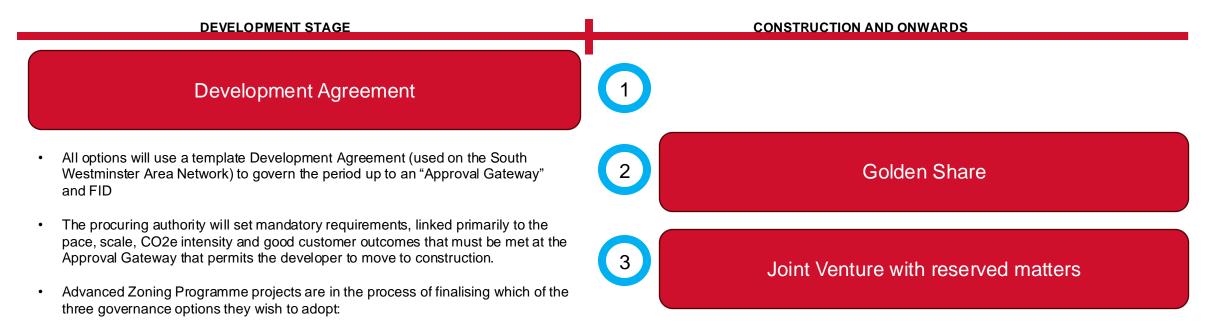


Department for Business & Trade

Governance options available under Advanced Zoning Programme supported projects



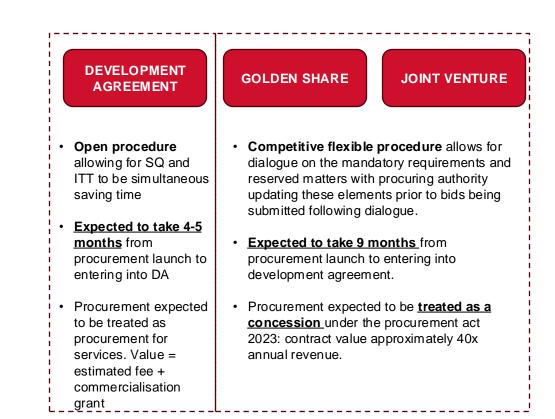
Governance options available under Advanced Zoning Programme supported projects



- 1. This option relies on the Approval Gateway providing sufficient steer to ensure the mandatory outcomes are achieved. Customer protection and minimum service levels are achieved through the planned regulations which the DA are anticipated to straddle.
- 2. The golden share model is a template shareholder's agreement for the project SPV and will be used where the procuring authority wants an enhanced involvement with the project beyond the development / commercialisation stage but does not want to invest in the project. The procuring authority would become a special shareholder following the Approval Gateway under the terms of the Development Agreement. The Authority would have a non-voting presence at the board and certain items such as customer tariff would form part of the reserved matters
- 3. The joint venture model is where the procuring authority does want to invest in the project and be involved in the operational decision making. A template shareholder's agreement will be used. The procuring authority will at the outset state: the funds committed in principle to the project as part of the procurement, the proportion of the project capital investment it commits (the lower of committed funds and proportion of capex being its required investment at FID), and its investment hurdle rate for the project.

Procurement approach

- Whichever governance option is adopted by the procuring authority the core evaluation questions will be the same:
 - 1. Project team(s)
 - 2. Development period approach
 - 3. Mobilisation stage approach
 - 4. Supply chain / sub-contracting approach
 - 5. Operations methodology
 - 6. Tariff and Pricing
 - 7. Hurdle Equity IRR (Qualitative)
 - 8. Deliverability of finance
 - 9. Hurdle equity IRR (quantitative)
 - 10.Development fee (where GHNF grant is to be transferred it is possible that there will be no fee)
 - 11.Social value questions focused on educational attainment and supply chain collaboration
- This is an important feature of AZP projects and is intended to: introduce greater consistency across projects and reduce bidder fatigue.



Next Event

• The next market engagement webinar will be held on Tuesday 22nd October.



Scan the QR code to register or via the link:

https://events.teams.microsoft.com/event/a1104813-7998-44c7-89c1-64ef77a0f3fc@cbac7005-02c1-43eb-b497-

e6492d1b2dd8?utm content=&utm medium=email&utm name=&utm source=govdelivery&utm term=

Why Invest Now?					
Low Carbon •	UK legally committed				
Growth •	Unprecedented growth is locked in.				
Regulation •	Chance to be part of shaping the UK market approach with regulations coming through.				
Europe •	Set to be largest heat network market in Europe				
UK place to invest	Government is keen to enable investment in this sector, first movers will get the best engagement				



UK nations and regions Why invest in the UK? Sectors Investment opportunities

How we can he

Invest in the UK

Use the Investment Atlas to navigate UK investment opportunities available to your business, learning more about areas of competitive advantage across our sectors, nations and regions

James.Beal@trade.gov.uk

https://www.great.gov.uk/international/investment/



Vattenfall Heat UK

Design, build and operate low carbon city-scale heat networks

UK Heat currently provides enough heat to supply the equivalent of more than 6,200 homes and expects to supply heat to its first residential customers in 2024. decarbonisation

Experienced leader in hea networks

We have more than 100 years of European experience and have been working to establish our UK Heat Business over the last six years.

Connecting and optimising the energy system

Securing

a fossil-free

energy

supply

To enable the fossil freedom that drives society forward

Driving

with

customers &

partners

Empowering Delivering our people high-performing operations

VATTENFALL

Partner with cities & local $\langle \! \! \ \! \! \rangle$ authorities in the UK

We partner with local authorities, property developers, housing associations and public sector institutions in UK cities who are ready to decarbonize.

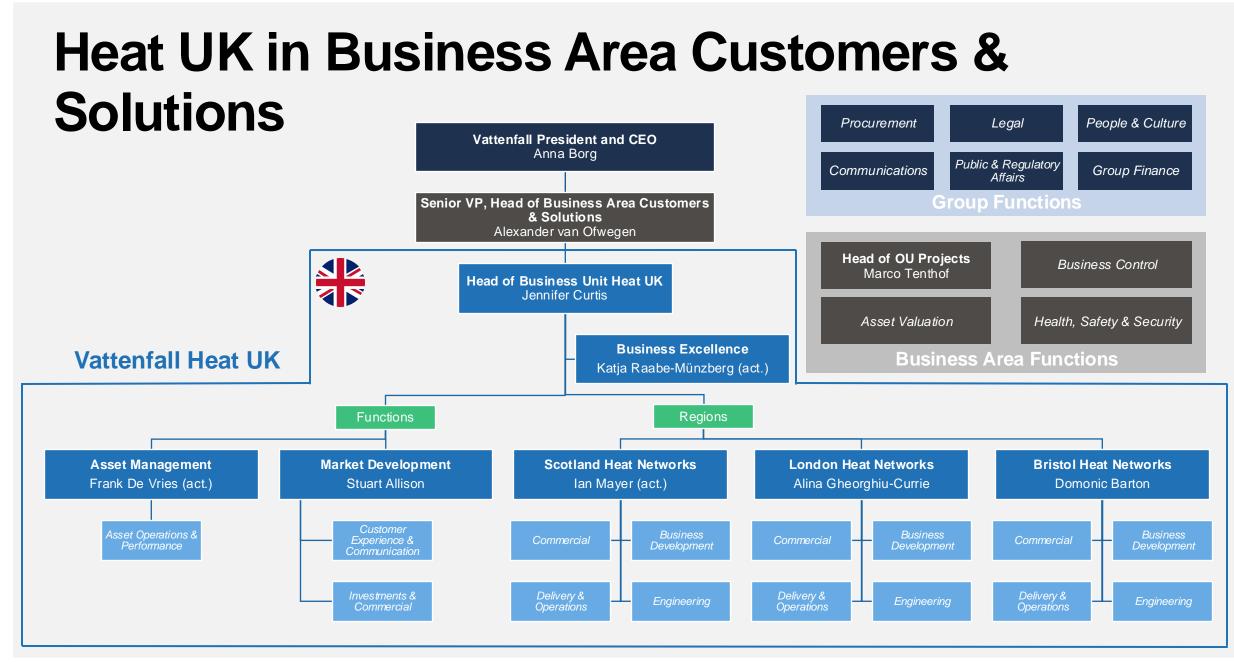
Empowering people

We to empower individuals to move, make and live fossil free while ensuring a just transition for everyone.

Ambition to grow للسا

Our ambition is to invest £1 billion in building heat networks across the UK by 2030, in partnership with cities and local authorities.

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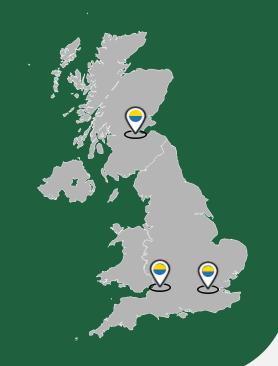


Our strategic ambition for in UK

1) Deliver Heat and Fulfil Commitments

Deliver our commitments to clients and customers in our existing concessions and contracts to supply reliable, sustainable and affordable heat in our three UK regions:

Bristol London Scotland



2) Expand Core Regions

Expand our customer base and optimise our heating networks to increase our position in our core regions by additional organic growth activities in and around:

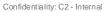
Bristol London Scotland



3) Grow in New Regions

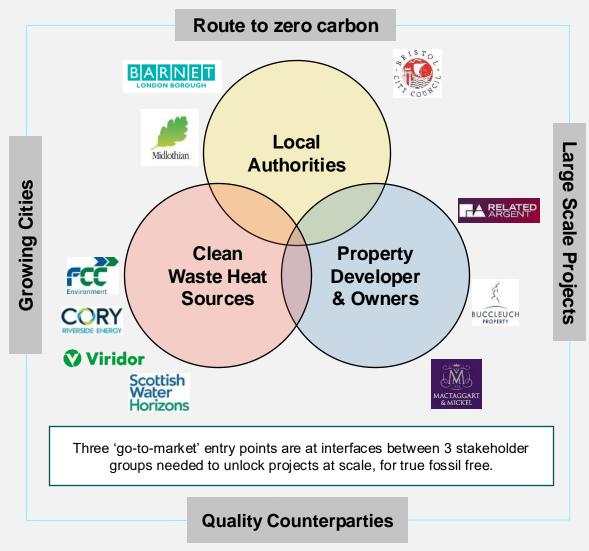
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Grow and enter more cities via strategic partnerships or acquisitions





We engage the market from three critical angles, with distinct propositions for each market actor to unlock the scale and value



Driving demand

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Developers

Authorities

Local

Clean Waste

Heat

Property

Owners

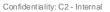
- Demand for **new housing** driven by shortage in stock. Often compelled to connect to heat networks through planning.
- Existing buildings faced with decarbonisation challenge, seeking competitive offer for clean heat
- Scale and pace of construction rising, creating denser, cleaner urban areas well suited to heat networks.

Bringing planning and strategic alignment

- UK cities are declaring net zero targets for 2030 and publishing action plans.
- Local Authorities need to show delivery vs goals.
- Heat networks are trusted route to show action is being taken, but LA's seeking capabilities and funds through strong partner organisations.

Key enabler of route to zero carbon

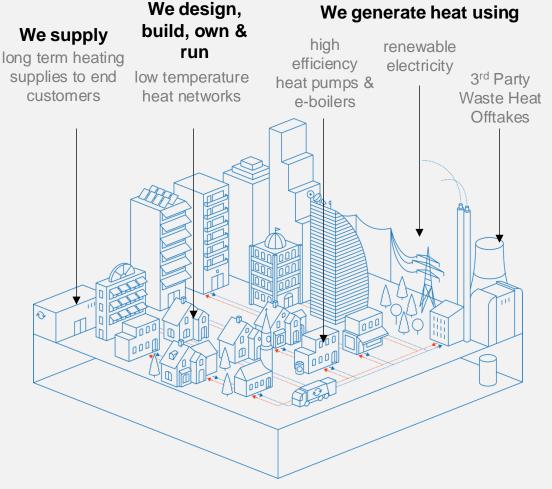
- Heat recovery & distribution using heat pumps supported by local area planning.
- Cities are mapping and **publishing waste heat sources**; helping planning of new heat networks.
- UK is **doubling EfW capacity in next 10 years** low carbon future of EFW and waste sector linked to CCS and delivery of heat.





Our low temperature heat networks are a fairly-priced, low carbon & no regret technology

- Low-temperature networks enable the use of high efficiency heat pumps & integration of fairly-priced heat recovered from 3rd parties.
- Long term contracts are structured for transition to net zero against target trajectory.
- In some cases, projects may need to start with fossil gas boilers, combined with heat pumps to be cost competitive today. Gas is removed in line with a target trajectory.
- The heat transition can only be delivered if energy efficiency measures and decarbonisation of supply is happening in parallel, in the UK as well as other European countries.
- Our offer provides customers with fairly-priced heat, with a clear route to net zero for their building.





We are delivering new district heating networks in London, Edinburgh and Bristol - our foundation for further growth

Edinburgh / Midlothian

- 50:50 joint venture with Midlothian Council to co-develop a new heat network south of Edinburgh.
- Contracts signed for first connections; construction has commenced and first customers set for this year.
- Fossil free heat supplied from EfW plant and plans to include heat from mine water and local industry.

Bristol

- Vattenfall joined 20-year partnership to decarbonise and transform the city's energy infrastructure.
- Acquired two existing heat networks in Jan 2023, now serving customers as the networks are expanded.
- Concession from Council passes right/obligations to expand the networks to achieve net zero targets.

London

- Vattenfall selected in 2018 to serve a major regeneration project at Brent Cross Town, delivering one of the largest heat networks in the UK with an all-electric energy centre.
- We are designing, delivering & running the heating and cooling network, powered by heat pumps and renewable electricity, to serve around 6,700 new homes & 3m square foot of commercial space.
- · Construction is underway ahead of first customers being served later this year.



Decarbonising UK Heat - Scotland

Midlothian Energy a Joint Venture

A 50:50 joint venture with Midlothian Council to co-develop low carbon energy infrastructure across the south of Edinburgh

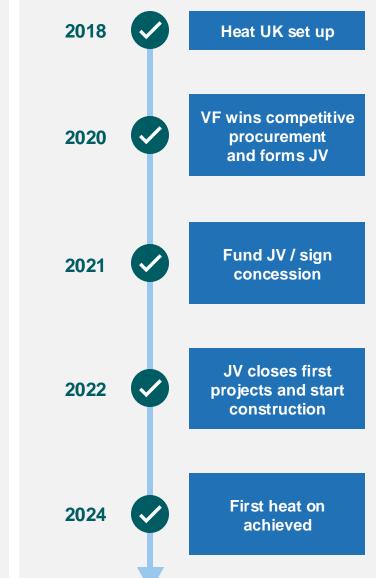
- Unique opportunity via exclusive access to low carbon heat from a large new efficient EfW plant
- Designs prepared for a new low temperature heat network for the region with 20+ projects identified
- Exclusive access to future projects without need for further procurement
- Our partner controls permitting and planning in region, mitigating risks.







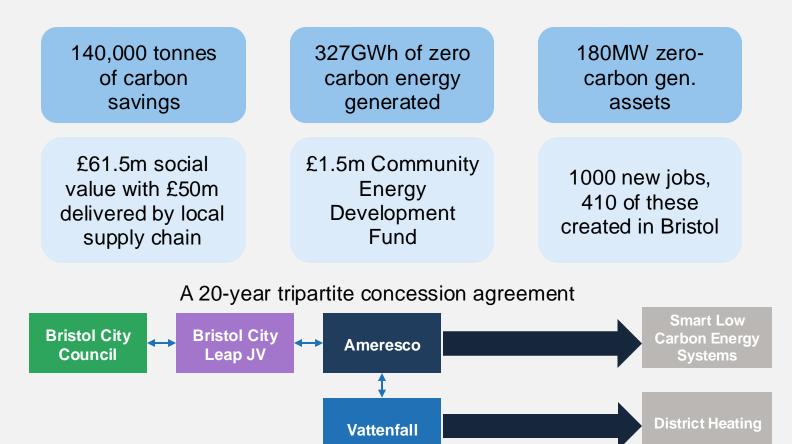


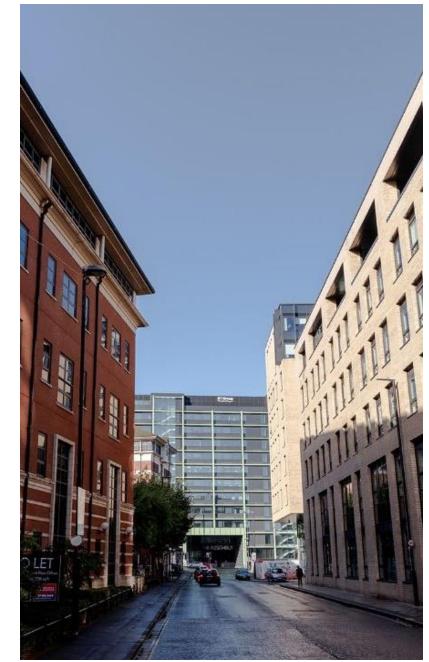




Decarbonising UK Heat - Bristol

Bristol City Leap is an innovative partnership, decarbonising the city by 2030





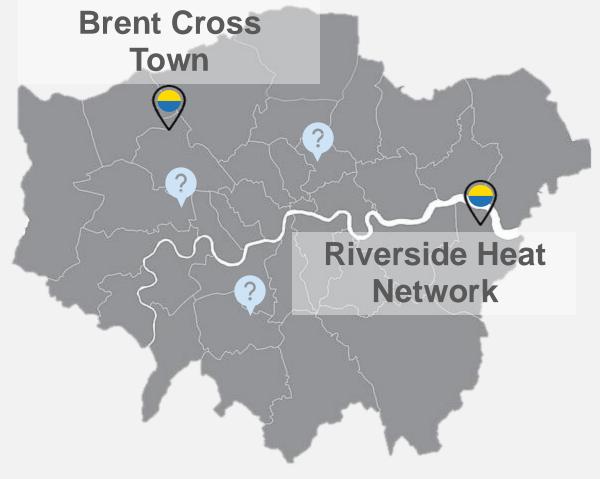
Vattenfall is developing and delivering heat networks in two London regions

Brent Cross Town

- Selected in 2018 to serve a major regeneration project at Brent Cross Town, delivering one of the largest heat networks in the UK with an allelectric energy centre
- Designing, delivering and running heating & cooling networks powered by heat pumps to serve around 6,700 homes.
- First customers moving in 2024

Riverside Heat Network

- Developing the Riverside Heat Network, a large-scale multi-borough heat network, with partner Cory, one of the UK's leading recycling and waste management companies
- Access to the largest low carbon heat source in the area, connecting homes, businesses, schools and community buildings across Bexley & Greenwich









BRENT CROSS TOWN

Vattenfall / Related Argent Warmtenetwerk The Netherlands

02 October 2024

RELATED ARGENT

A TRUSTED WORLD-LEADING DEVELOPER, owner, operator with an UNRIVALLED TRACK RECORD for delivering the best physical, community and financial outcomes.

WHO ARE RELATED ARGENT NOW? 21.5 MILLION SQFT GROSS MIXED-USE 7.25 Noeleloopent SQFT OF COMMERCIAL OFFICE SPACE £13.4 BN9,70 GROSS DEV VALUE

220 OF PRIVATE ESTATE UNDER MANAGEMENT

180

UK REAL ESTATE

PROFSSIONALS

1 MILLON SEAAND R STORED OF SHOPS, RESTAURANTS, CAFÉ, BARS AND LEISURE

120

ACRES OF PUBLIC

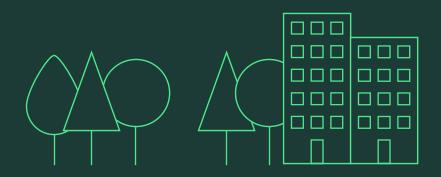


The idea of a park town at the very crossroads of North London is exactly the kind of inspirational, health-focused, integrated thinking we need for the future of London."

BARNET COUNCIL



() () BRENT CROSS TOWN A MAJOR REGENERATION





TOWN CENTRE

eight public squares and thriving high streets

HOMES

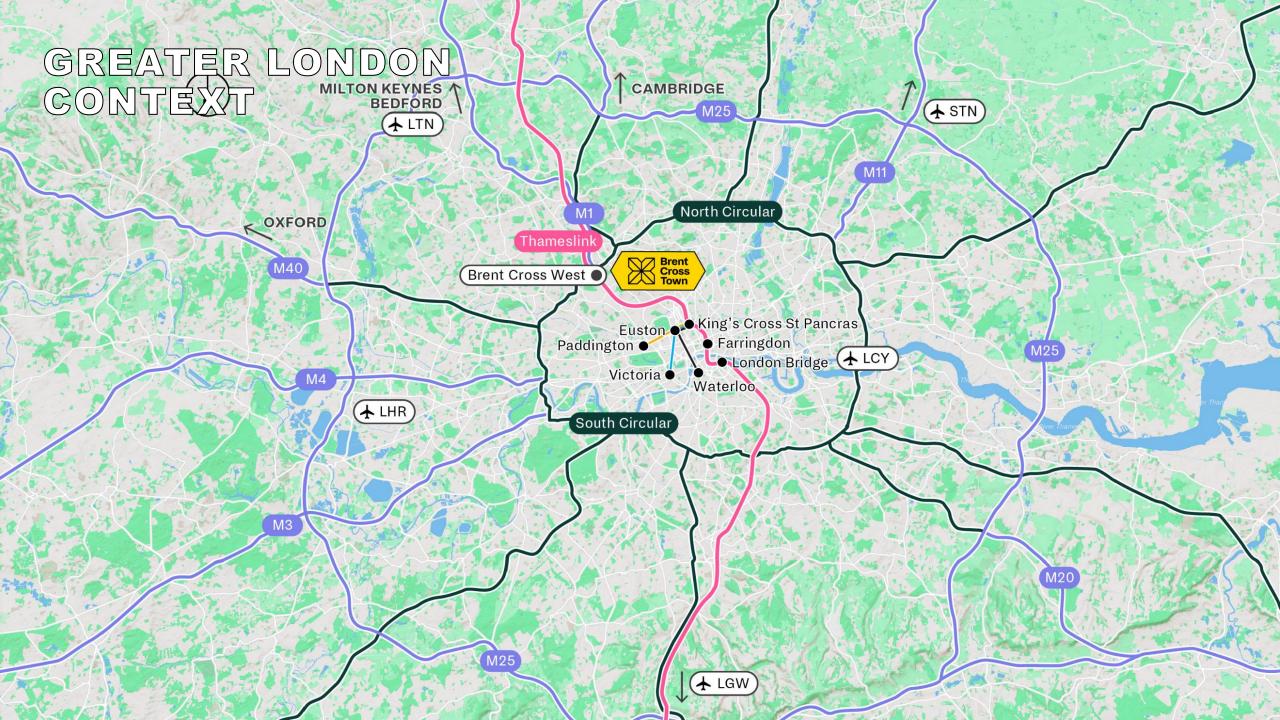
6,700 new homes

SPORT + PLAY

50 acres of green parks and playing fields







TRANSPORT CONNECTIONS



BRENT CROSS WEST

St Pancras and King's Cross in 12 minutes via new rail station

O BRENT CROSS NORTHERN LINE

Tube to central London every five minutes

FIVE AIRPORTS

Heathrow, Gatwick, City, Luton and Stansted less than an hour away

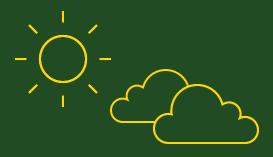


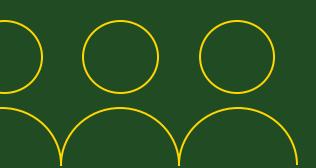
Adjacent M1 motorway leads to M25 and national road network





VISION AND AMBITION





Confidentiality: C2 - Internal



1 We will create THE PLACE in London to participate in SPORT and PLAY

50 acres of parks and playing fields to unite people and transform lives



Up to 150,000 sq ft of indoor facilities 50 acres of green parks and playing fields

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Clitterhouse Playing Fields

2.27

We will make a NORTH LONDON town where all can FLOURISH

2

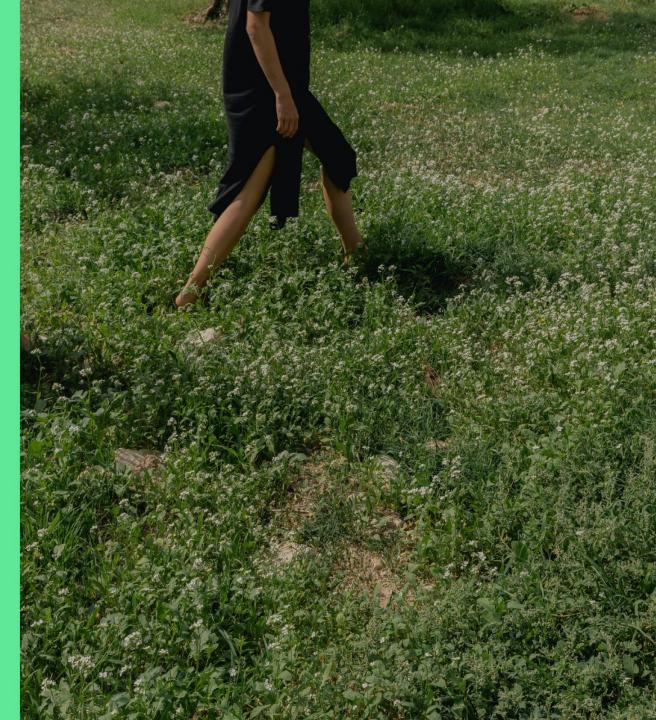
A community that achieves inclusivity and neighbourliness, measured by our new flourishing index



We're creating SOCIABLE and INSPIRING natural spaces that bring DELIGHT, BEAUTY and WONDER to the people who live and work here We're designing A SOCIABLE and CHARACTERFUL town centre with everything our community needs Excellent education for children of all needs and backgrounds, ambitiously improving three local schools







We're employing ambitious targets and innovative CONSTRUCTION methods to REDUCE EMBODIED CARBON, including building with timber

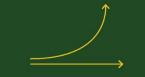
An on-site ENERGY CENTRE by our partners Vattenfall will use cutting-edge engineering to achieve net zero carbon energy



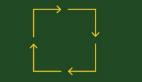
TIMBER construction to lower embodied carbon



Accountability through the Net Zero Carbon Buildings Commitment



Advanced energy modelling to maximise building efficiency



100% RENEWABLE electricity



On-site ENERGY CENTRE for heating and cooling





Improved CYCLING and WALKING provision

CIRCULAR economy

Food waste RECYCLING



Carbon OFFSETTING

We will strengthen CONNECTIONS with GREAT TRANSPORT into and out of CENTRAL LONDON

Central London in 12 minutes via a new rail station at Brent Cross West, and new walking and cycle networks for connecting locally



Central London in 12 minutes via rail, local walking and cycle networks, immediate access to the M1 and five major airports within an hour

Routes to London's FIVE MAJOR AIRPORTS within ONE HOUR

We will improve cycling and walking infrastructure so that Brent Cross Town is integrated into surrounding communities



^{AP}Providing a sitewide DISTRICT HEATING NETWORK to supply all BXT buildings with AFFORDABLE, reliable, low / zero carbon heat.⁹







Procurement 2018

Commercial and Legal Negotiations 2019

Master Concession Signed May 2020 Implementation / Delivery / Operation 2020 to 2067

Brent Cross Town District Network



Brent Cross Town District Network – one of Europe's largest all-electric energy centres in numbers

The Project

Key enabler of Brent Cross Town's Net Zero ambitions by 2030

6,700 new homes being built

3m square foot

office space plus new retail spaces

47-year contract to exclusively supply heat and cooling

Vattenfall's Solution

 $\textbf{62\%} \downarrow \textbf{CO}_{2}$

Carbon reduction over a gas heating. Over the contract life, all parties are obliged to push to reach **net zero carbon**

6,000 tonnes CO₂

saved annually

5km length of buried pipework

15_{MW} heat pump capacity. Largest installation in the UK on a network, supplying 95% of the heat demand

The Customers

27MW heating & 17MW cooling

Build out continues to 2037

4000+ apartments

2000+ student accommodation

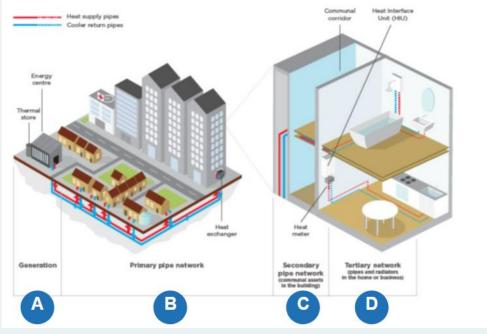
400+ hotel rooms

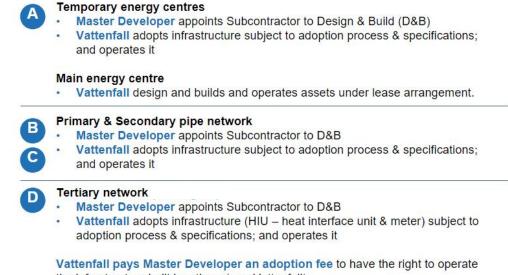
200+ later living



Brent Cross Town District Network – to deliver and operate a low carbon heat and cooling network

- Vattenfall has been appointed as the designated Energy Services Company (ESCO) by Related Argent (RA), the master developer (MD) under a 47-year concession.
- Develop low temperature heat network serving circa 6,700 new homes and 3million sq. ft. of office and retail space. Scope including generation, transmission, distribution, sale and service to end customers.

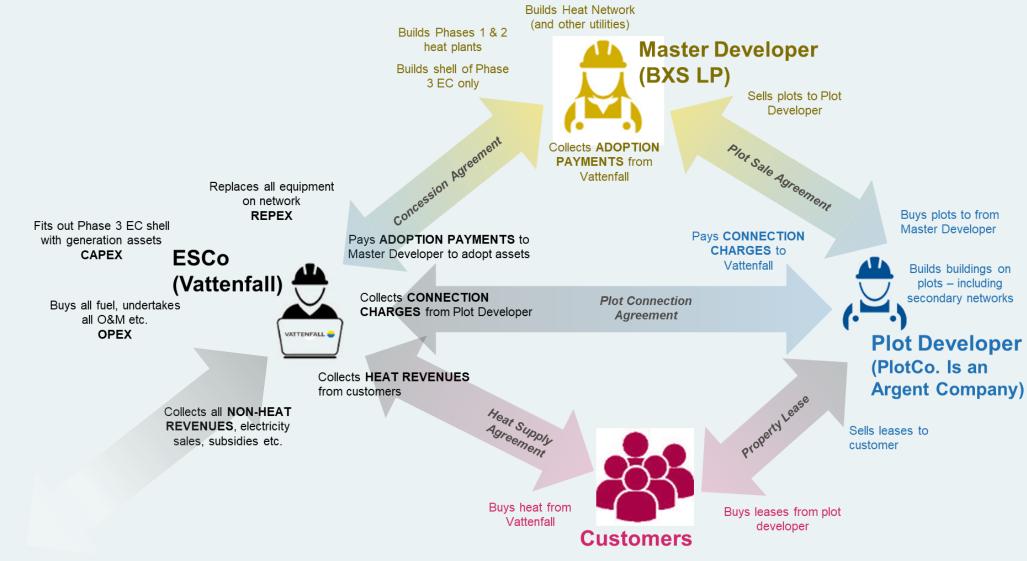




the infrastructure built by others (non-Vattenfall)



Commercial Structure



Vattenfall undertakes three different roles across the lifespan of the network

DESIGN & BUILD

- Design and build key infrastructure in the project (Main Energy Centre)
- The infrastructure is commissioned and handed over to operations

ADOPTION

- Master Developer or other parties design and build temporary energy centres, pipework, secondary system up to apartments according to VHUK specifications
- Adoption process ensures assets are handed over meeting Vattenfall's requirements, and any outstanding issues are addressed accordingly
- Vattenfall pays adoption payments, at agreed milestones, to Master Developer for the right to operate the infrastructure adopted
- After adoption, the assets are handed over to operations

OPERATE

- Operate the assets based on asset management and operational strategy, and operational and maintenance regimes
- Procure fuel and other utilities required operate the network
- Carry out all operations and maintenance (O&M), from energy centre to customer heat interface units (HIUs)
- Replace all assets on the network as required based on asset replacement & maintenance strategies
- Vattenfall generates and supplies heat to end customers & collects revenues
- Vattenfall collects non-heat revenues



An all-electric energy centre meets heating & cooling demand while providing network resilience

Vattenfall installs **all-electric assets** in the main energy centre (MEC) to meet the peak **heating** (~27MW) and **cooling** demands (~17MW) and to ensure appropriate resilience.

The principal elements for generation of heating and cooling at the MEC include:

- ASHPs with externally located dry air cooler arrays, compressor units and plate heat exchangers. The heat pumps can simultaneously supply both heating and cooling
- Electric boilers & chillers for peak and back up heating and cooling demand
- Heating & cooling thermal storage vessels to support when necessary

The scale of infrastructure delivered

We will own and operate the MEC; 5km of pipework; all risers and laterals within residential lots; all block heat exchangers; all residential HIUs.



Pipework in storage



Heating and cooling pipework

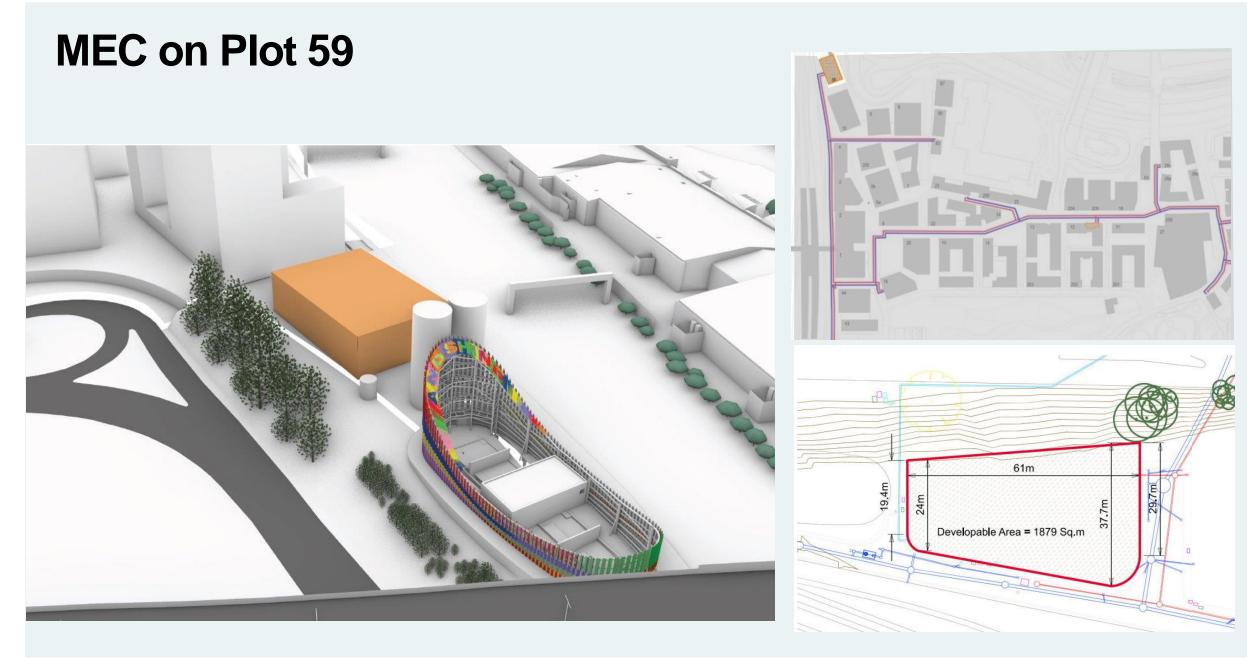


Underground connections for a commercial plot



First plot laterals ready for commissioning







The Site

G

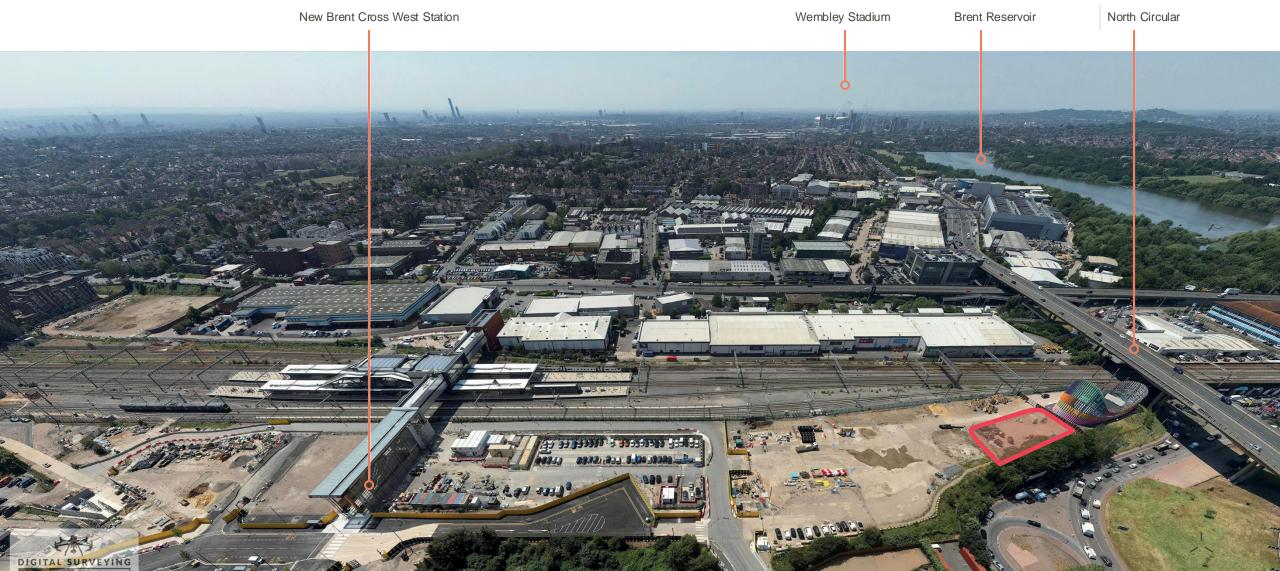
July 2023 drone footage facing east

Brent Cross Shopping Centre Early Plots Under Construction Substation New Brent Cross West Station City of London BRA-IN-S LEEVERES and and super a series for material and and the second DIGITAL SURVEYING

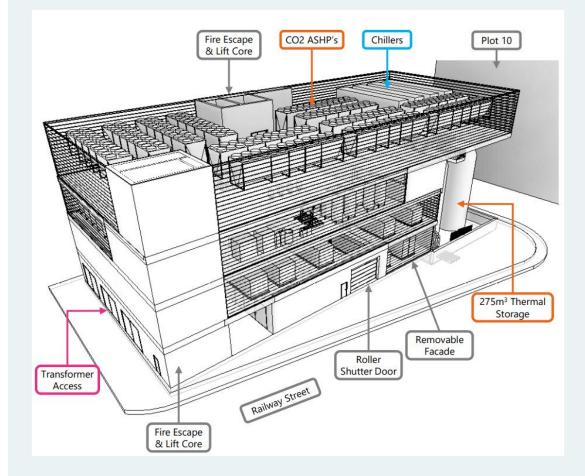
Claremont Park

The Site

July 2023 drone footage facing west



Approved concept is a mix of ASHP + WSHP + Storage + E-boiler + Chillers



Proposed Concept (1.1)	
Air Source Heat Pump (heat/cool)	6 x 2.1/1.6 MW
Water Source Heat Pump (heat/cool)	1 x 1.6/1.4 MW
E-boiler	2 x 3.6 MW
Chiller	4 x 1.0 MW
Hot Storage	4 x 275 = 1,100 m3 (12.9* MW)
Cold Storage	2 x 275 = 550 m3 (3.9* MW)
Cold Storage	$2 \times 275 = 550 \text{ m3} (3.9^{\circ} \text{ WW})$

*based on Hysopt discharge capacity during peak winter and summer

Total Installed Heating Capacity: 21.4 MW (+12.9MW storage) Total Installed Cooling Capacity: 15 MW (+3.9MW storage)





Architectural Concept

August 2024



Perspective View from Tilling Road

Perspective View from Staples Corner

Not Final – work in progress

Confidentiality: C2 - Internal

Thank you for joining us

