

E.ON Energy Infrastructure Solutions

Leading the energy transition for cities and industries

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Energy Infrastructure Solutions (EIS) in the E.ON universe

Energy Networks

European Network Operator #1

>500.000 connected assets

1.6 mn. km energy networks



Energy Retail

Leading European energy supplier

~51 Mio. customers



Energy Infrastructure Solutions

>250 heating and cooling networks

>500.000 heat customers

>6.000 assets in operation



Key facts & figures



~20 TWh
of heat, steam and
power produced p. a.

Assets
>6,000



>500k
customers

>5,000 km
heating and
cooling grids



~5,000
employees



250
Heating and cooling
networks

Revenue
(€m)

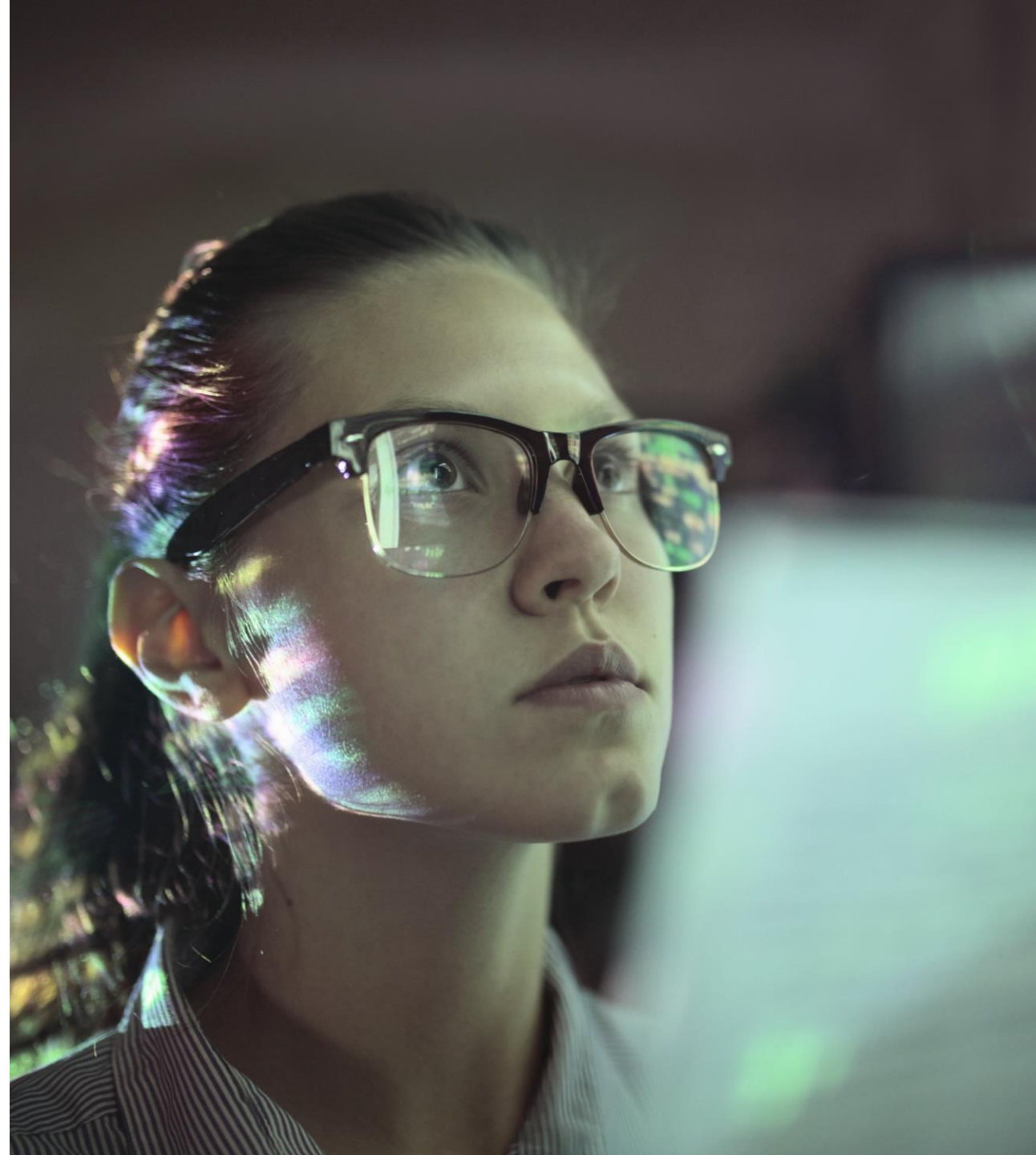
3,972

Investment
(€m)

680

15 countries

All numbers from 2023



E.ON brands united in EIS

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GEOOP

avacon

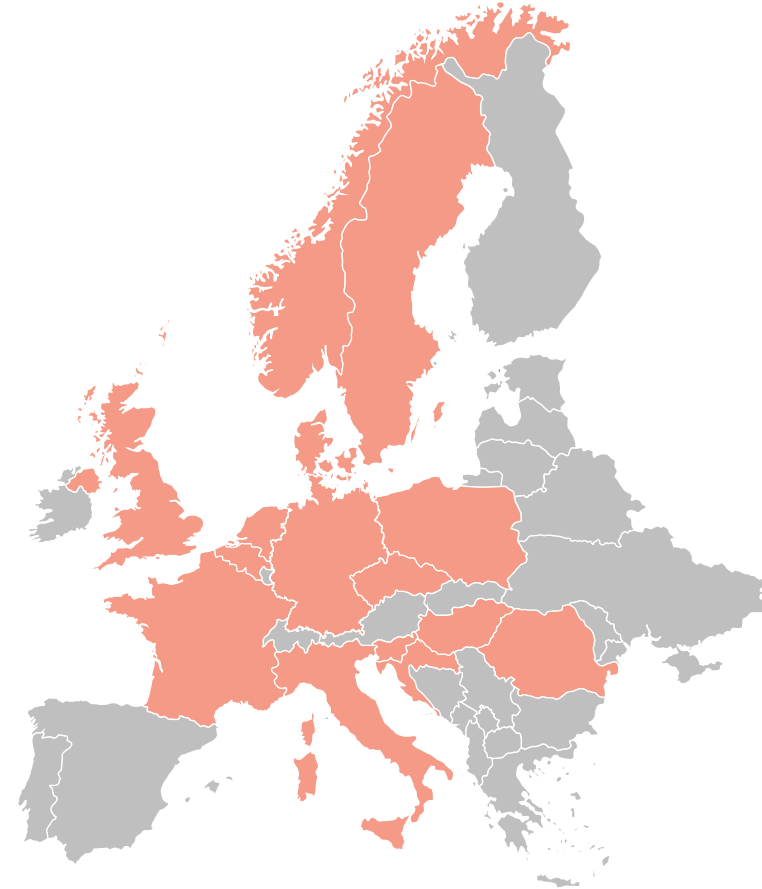


-essent

LEW
Lechwerke



bayernwerk



Solutions for cities

District Heating

Providing high temperature heat to end customers connected to our urban grids; E.ON owns and operates grids and generation plants

City quarter solutions

Build entire low temperature energy systems for city quarters (power, heat, cooling); including retrofit solutions



District Heating & Cooling

Proposition

Heat delivery to end customers in cities;
heat produced in own or third-party power plants,
distributed via our district heating grids;
low-temperature heating and cooling grids

Characteristics

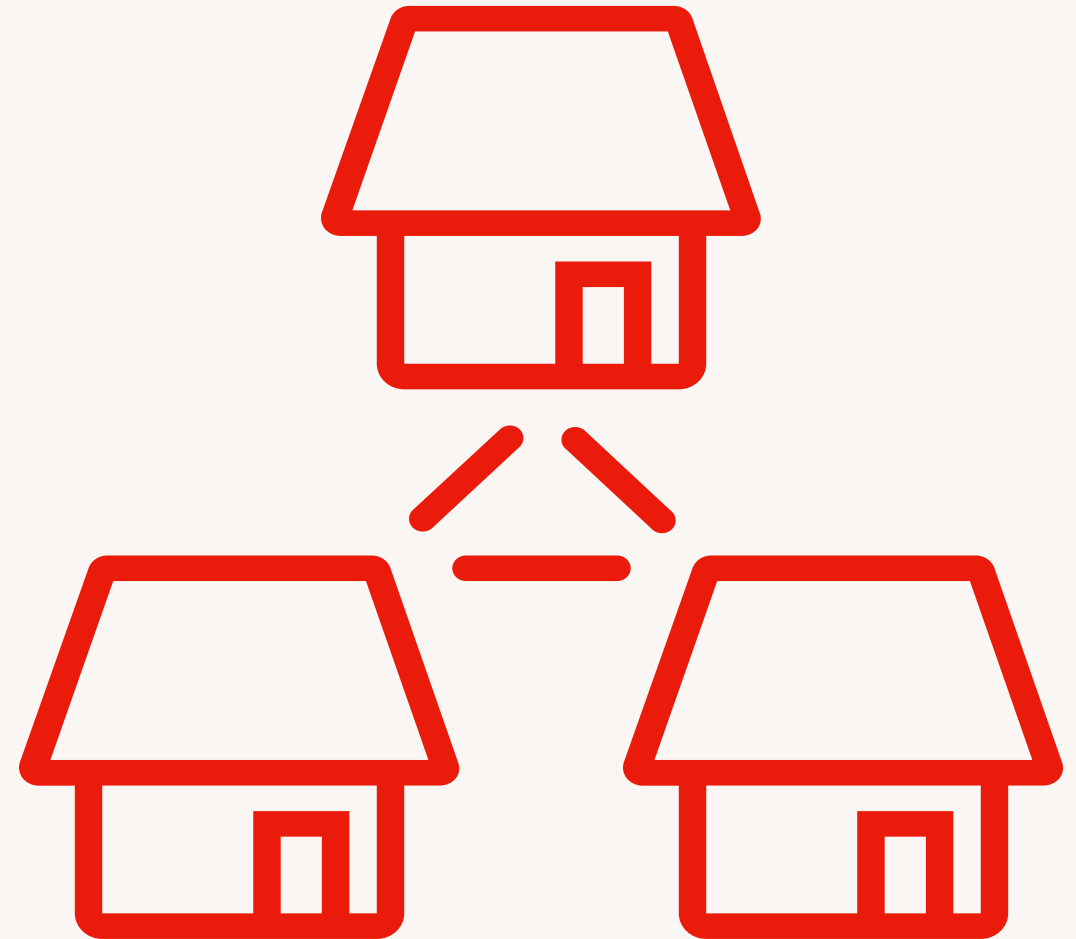
Operation of a grid infrastructure for multiple clients

Customers

Residential, commercials, municipal buildings
(e. g. households, shops, factories, hospitals)

Contract duration

~20 to 40 years plus



**Low carbon heating and cooling networks
in urban areas**

Solutions for industries

Large-scale B2B

Onsite generation assets for energy intensive industries, mainly providing high temperature process heat, steam and power

Small & medium B2B / Commercial

Taylor made single or bundled energy solutions, mainly for power, heat and cooling



Industrial & Commercial Solutions

Proposition

On-site generation of heat, cooling, steam or electricity, using digitally enabled mix of technologies for single-site industrial & commercial assets

Characteristics

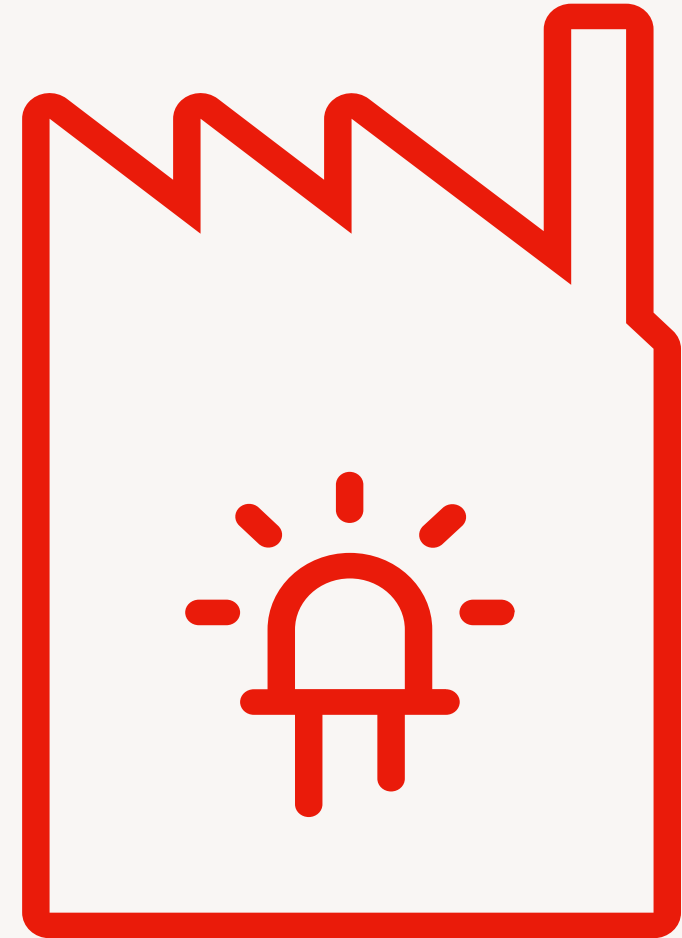
Single-site integrated energy solutions for individual clients

Customers

Industrial, commercial, or manufacturing (e. g. factories, logistic centers, trade fairs)

Contract duration

~10 to 15 years



Integrated energy solutions for industrial and commercial customers

Add-on Solutions

Energy efficiency and digital services

Smart metering, asset optimization, uninterrupted power supply, HVAC, lighting, emergency power and other digital products

Carbon Capture & Storage / Usage

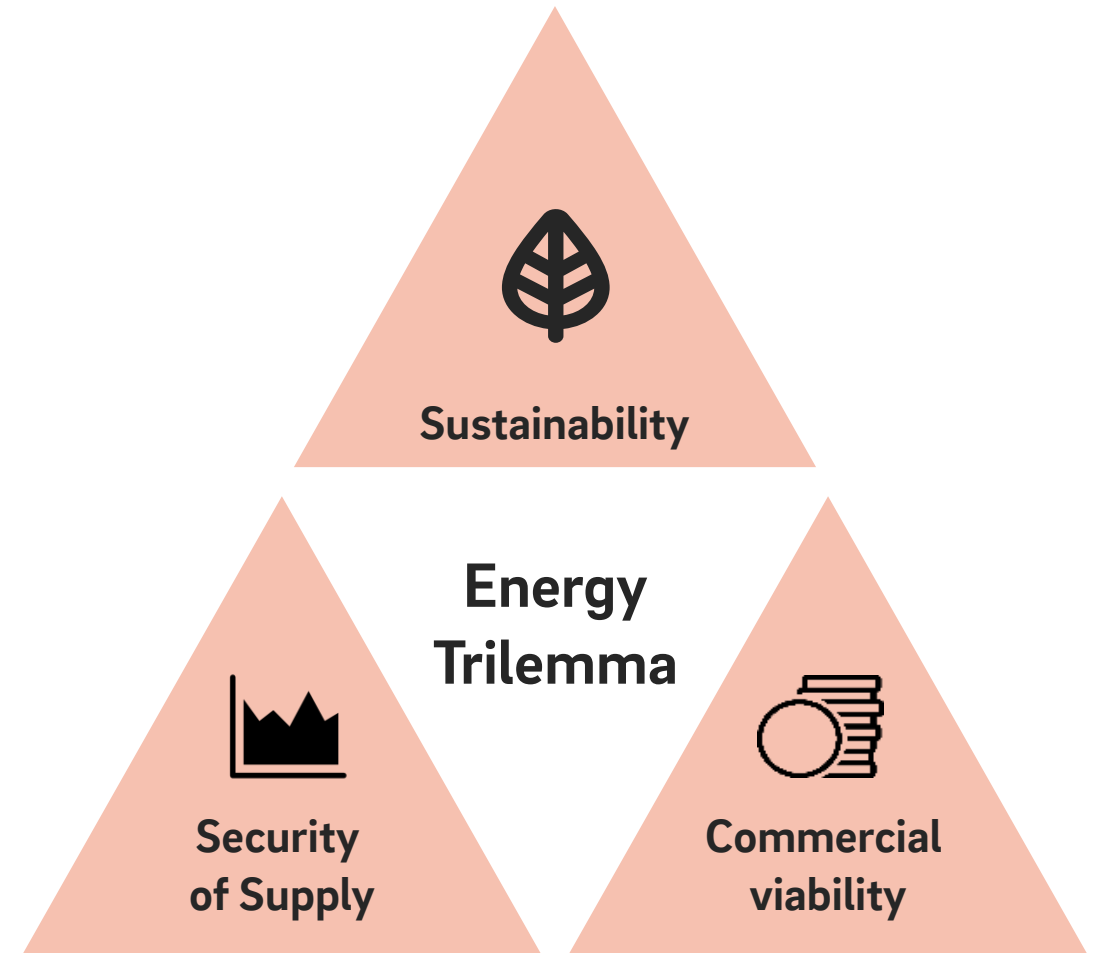
Closing the customers' carbon value chain by CO₂ capturing, transport and storage



As an energy partner we empower our customers to embark on a green transition

We are more than just an energy supplier

- Balancing sustainability, security of supply and commercials
- Engineering excellence at European scale
- Technology agnostic solutions
- Leading digital technology
- Regulation, financing and funding
- Broad value chain coverage (Design, Finance, Build, Operate)



Essent EIS

07/10/2024

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Agenda

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- **in a nutshell: Essent**
- **Challenges in the Dutch energy market**
- **Essent EIS proposition and technologies**



Since 1909. 100 + years of experience in the Dutch energy sector

essent
energie**direct**
powerhouse
vandebron

Diverse portfolio of brands and companies which strengthen each other



Part of E.ON since 2019

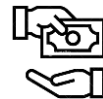


Customer service with the highest NPS score



2.900

employees (FTE)



2,5 mln

customers



12

service partners







ENERGY SALES & MARKETS

FUTURE ENERGY HOME

ENERGY INFRASTRUCTURE SOLUTIONS

Essent Energy Infrastructure Solutions (EIS)



-  7.6K Residential connections / 9.6K HEQ
-  274 Commercial connections / 17.6K HEQ
-  104 GWh Heating energy production
-  36 GWh cooling energy production



-  Operational ATEs project
-  Project in negotiation or construction
-  Service based activity
-  District heating projects

Challenges in the Dutch energy market

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Affordability



New Heat Act



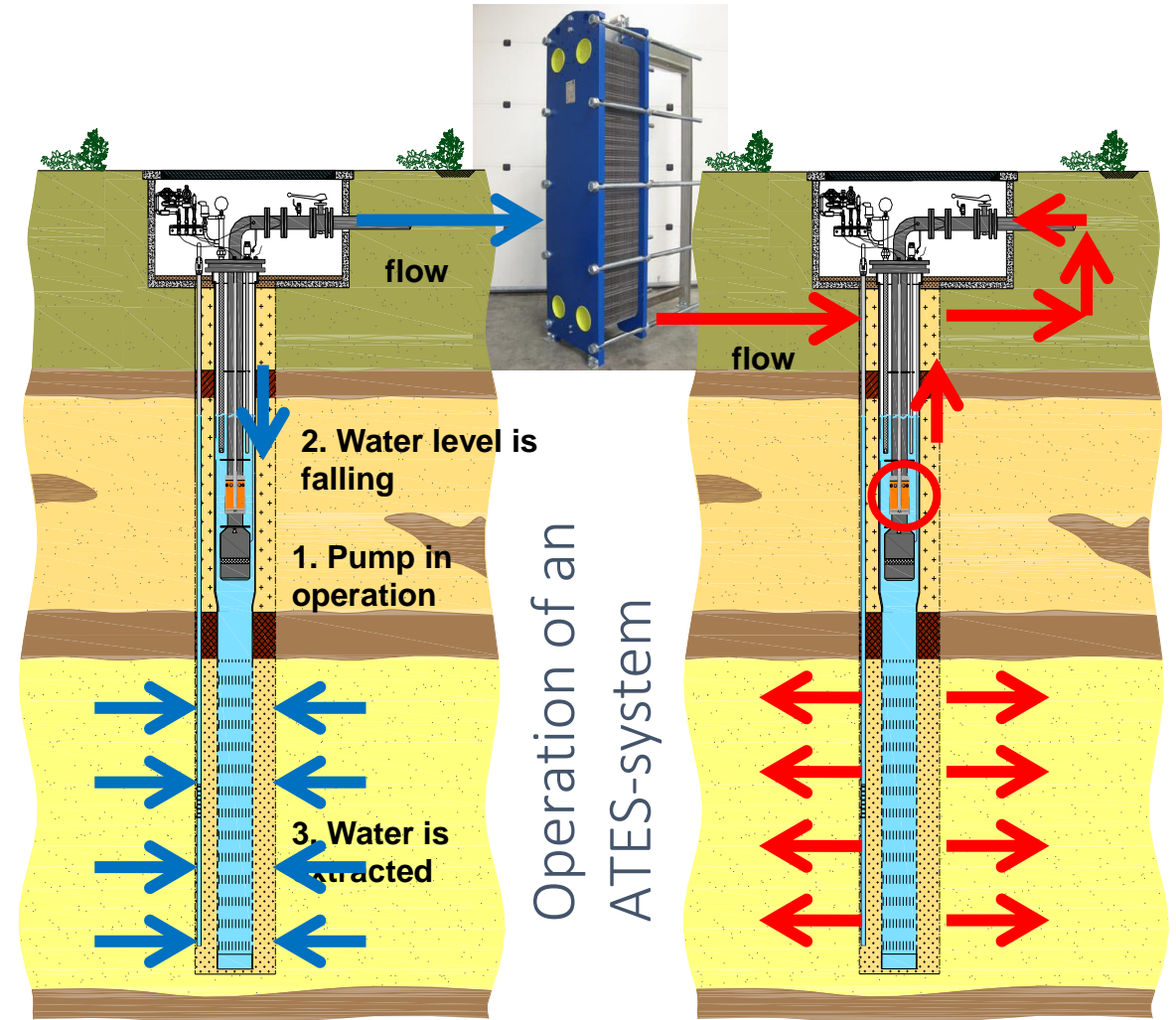
Congestion



EIS –NL propositions and technologies

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- DBFMO
- 30 years exploitation period
- New build with low temperature ATES driven



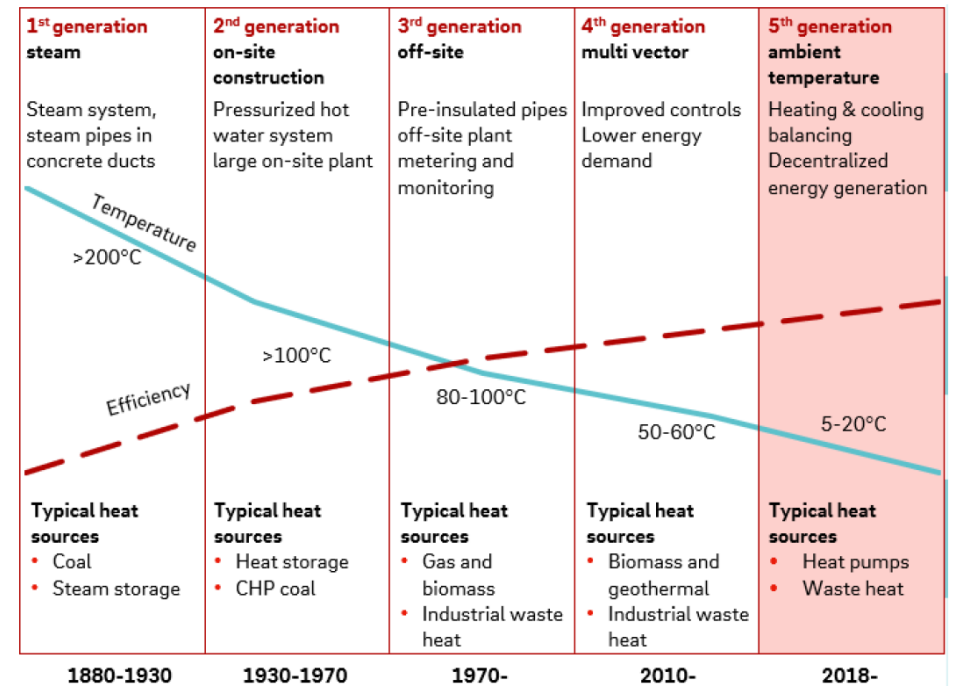
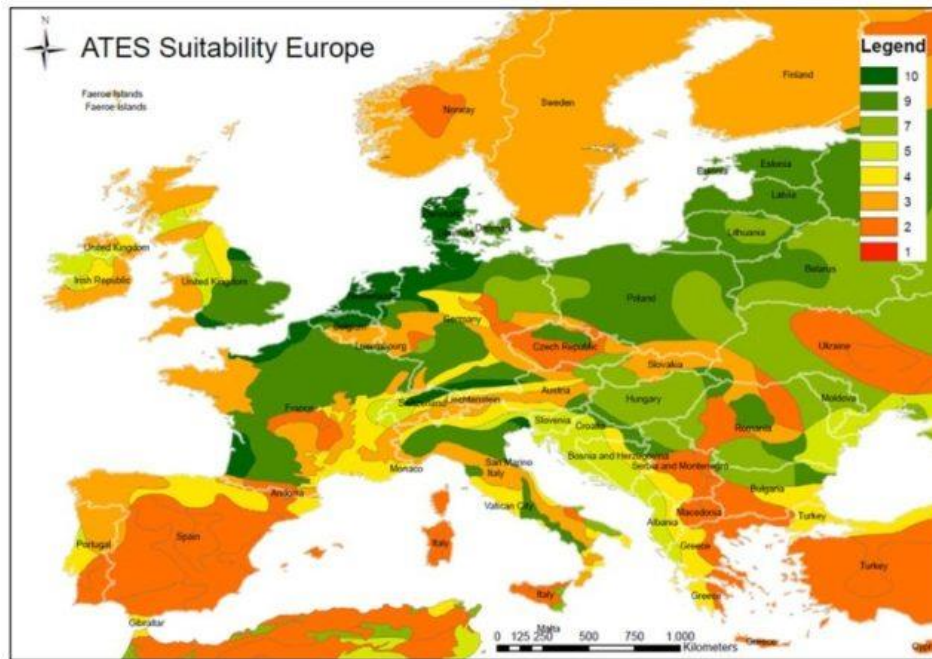
EIS –NL technology vs UK technology

Netherlands is frontrunner ATEs in the world

2800 ATEs systems in operation

2,5 TWh/a

85% located in the Netherlands



Some of our projects

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Merwede



4250 -> 6000 app over 8 year build

72.000 -> 100.000 m² commercial

ATES pumps olympic swimming pool every 2 hours

Overhoeks Amsterdam



700 app

50.000 m² commercial

2008-2038

Development during 2008 financial crisis

Comfort Leidsche Rijn



750 app

48.000 m² commercial

2018 - 2053

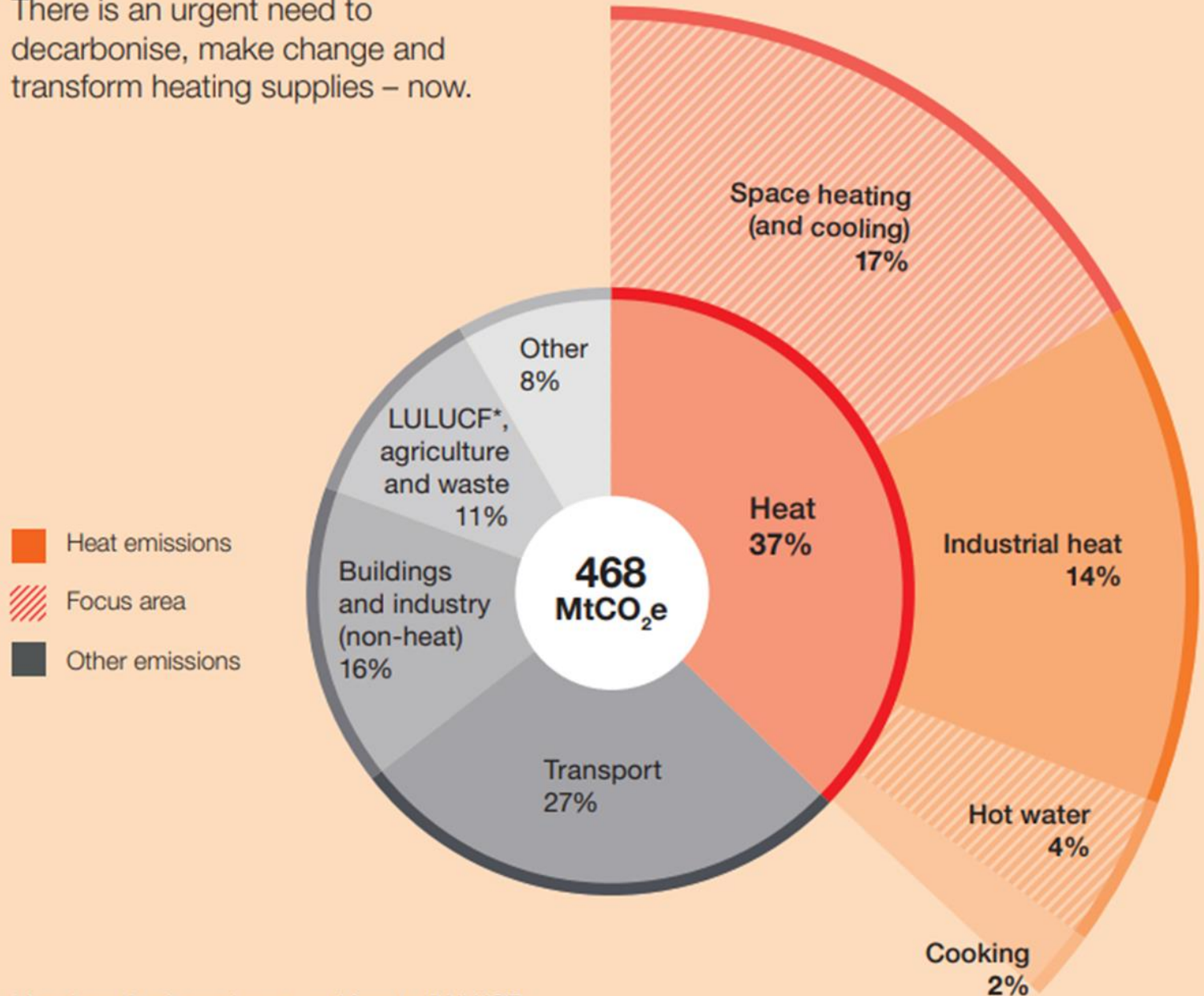
UK Heat Networks

Barry Shade
Sales Manager
EIS UK – Heat Networks
03/10/2024

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Decarbonisation of Heat

Heat in buildings is one of the biggest sources of UK emissions. There is an urgent need to decarbonise, make change and transform heating supplies – now.



* Land use, land-use change, and forestry (LULUCF)

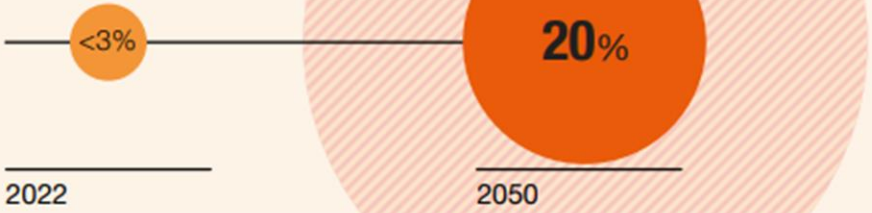
UK Government Vision

The 2050 vision

We are committed to developing a self-sustaining heat market by 2050. Investment, innovation and infrastructure support our vision for the future of the market:

% of heat from heat networks

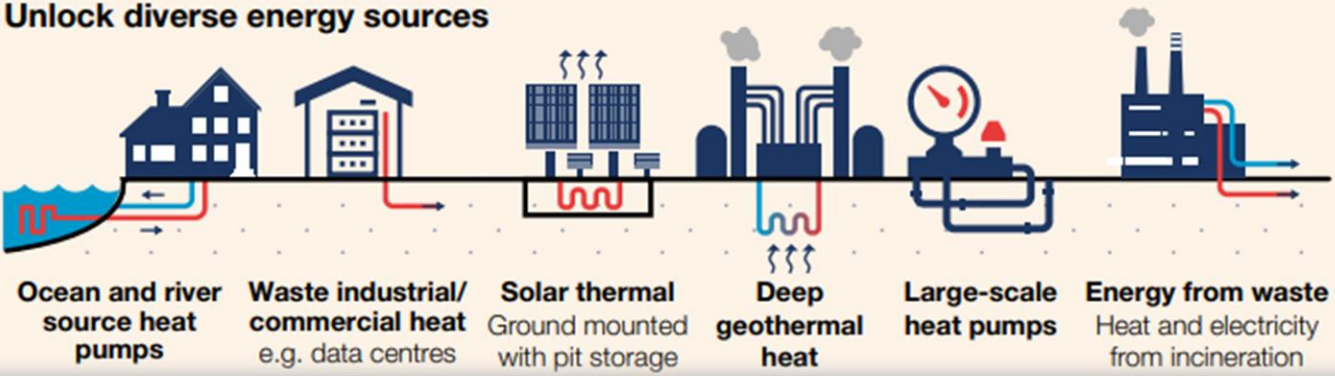
Relative to existing size of heat market



Potential investment(*)






Unlock diverse energy sources

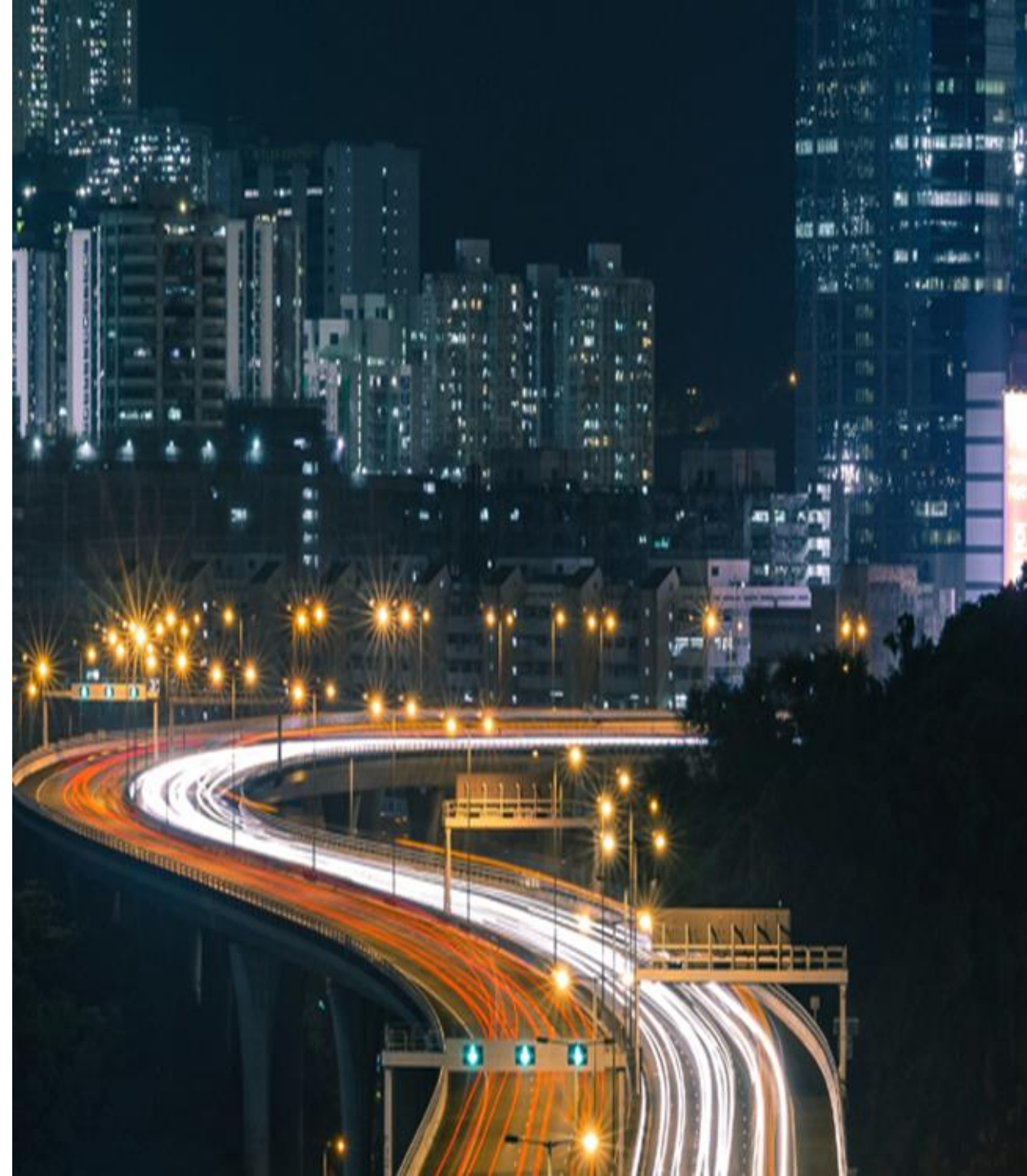


Future growth of heat networks – Heat Zoning

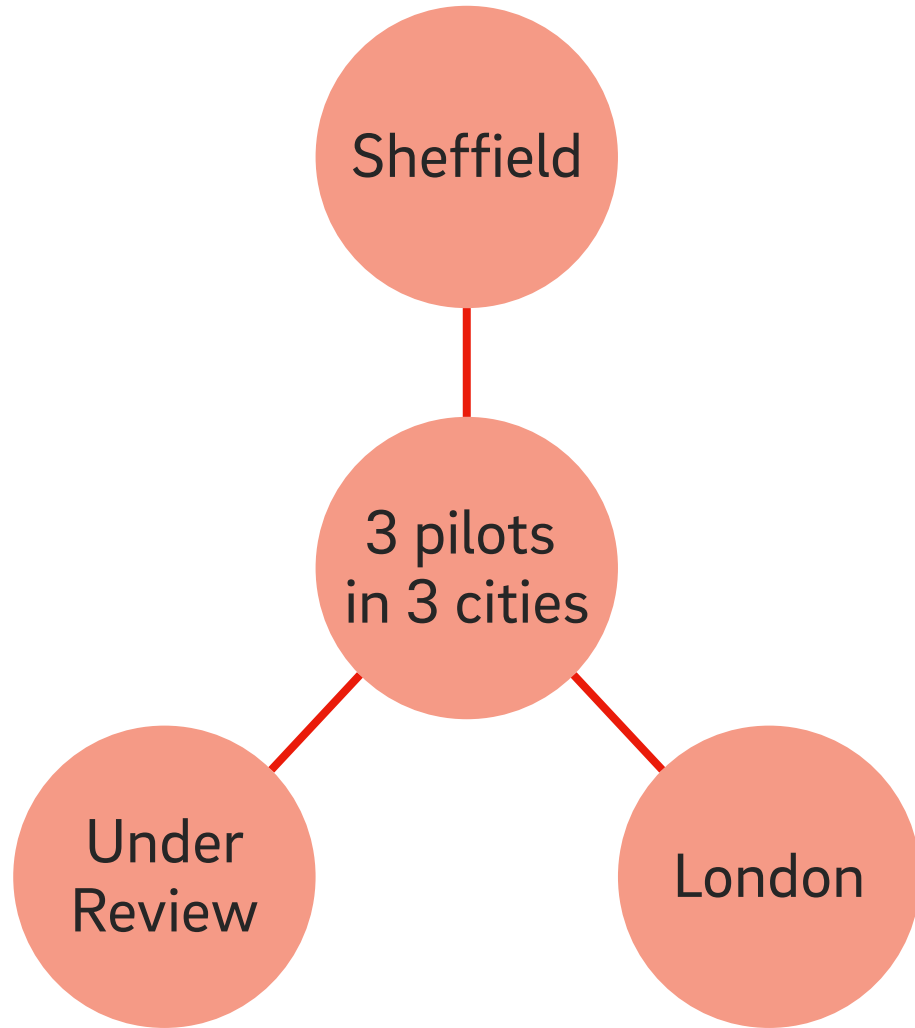
Context: UK Government 2050 Policy

	Today	2050	Change
	450,000 homes 2% of homes	5,000,000 18% of homes	18% Growth pa
	£300m CAPEX pa	£80 Billion Investment	£2,800M CAPEX pa
	Gas boilers & gas CHP engines	Heat Pumps & electric boilers	Power not gas Heat pump scale Skills shift

- Practical implementation in via local planning frameworks
- Infrastructure planning: E.ON dialogue with GLA + London Boroughs
- Quarterly meetings with Tower Hamlets, Newham, City of London etc.



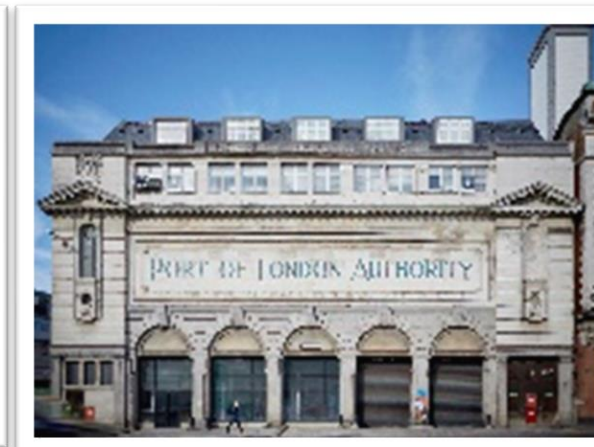
Our E.ON UK ambition



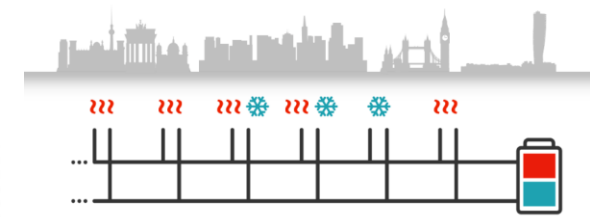
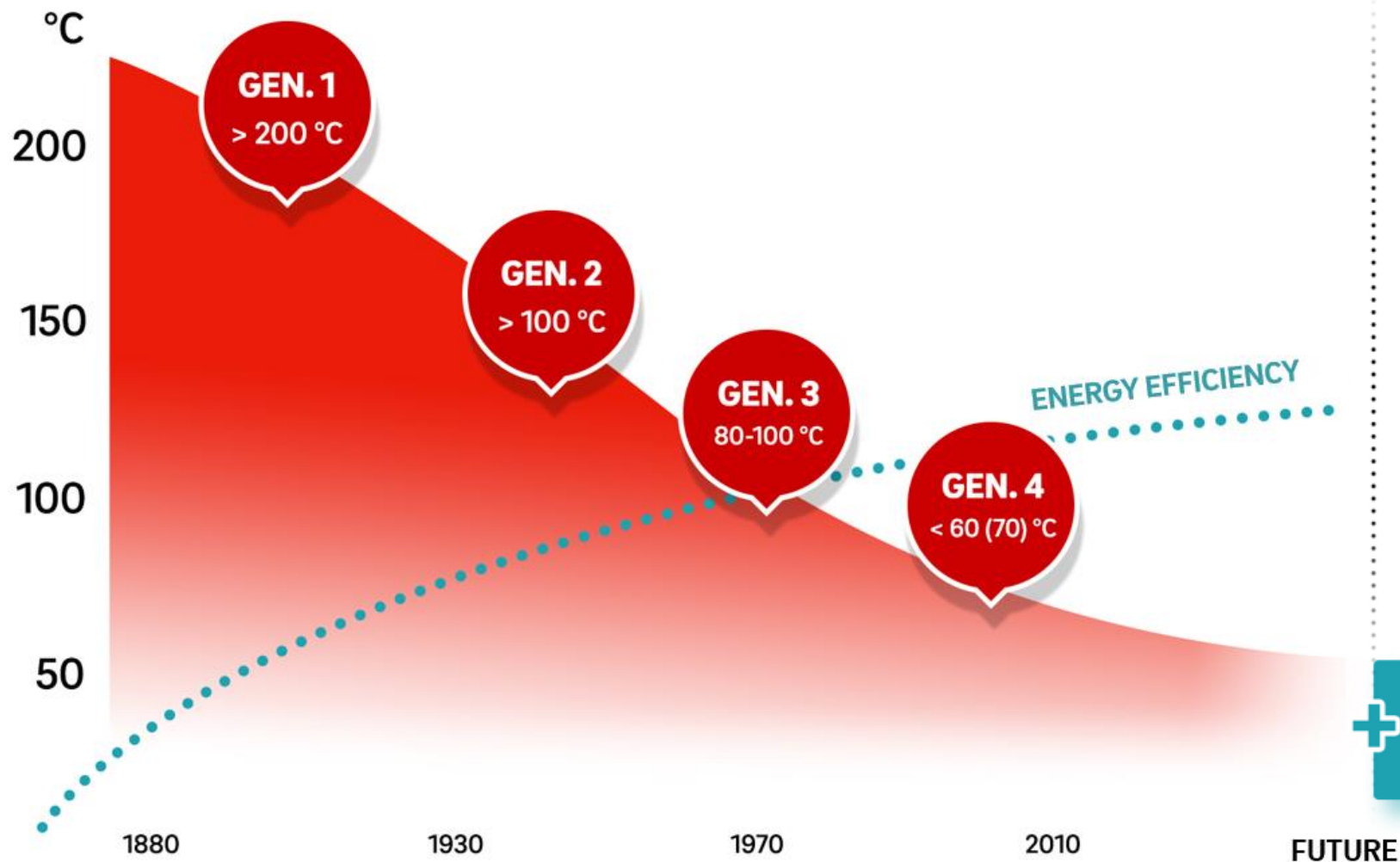
Sheffield



London



District Heating evolution



- ✓ Warm
- ✓ Flexible
- ✓ Cold

Low and flexible system temperatures





ectogrid™

E.ON ectocloud™

Cloud-based digital platform that controls and optimizes E.ON ectogrid using AI and IoT-technology.

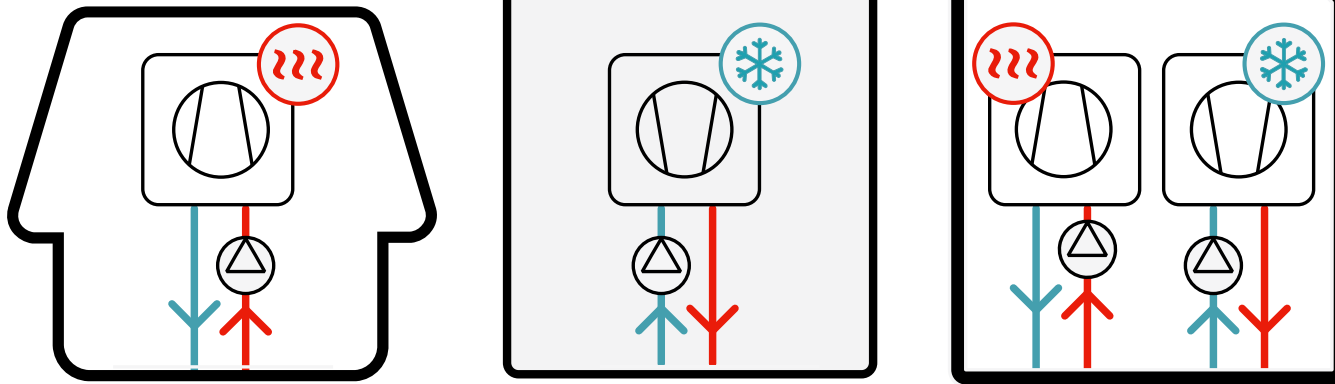


Active balancing

When all available energy has been balanced, new energy can be supplied with the help of different types of energy.

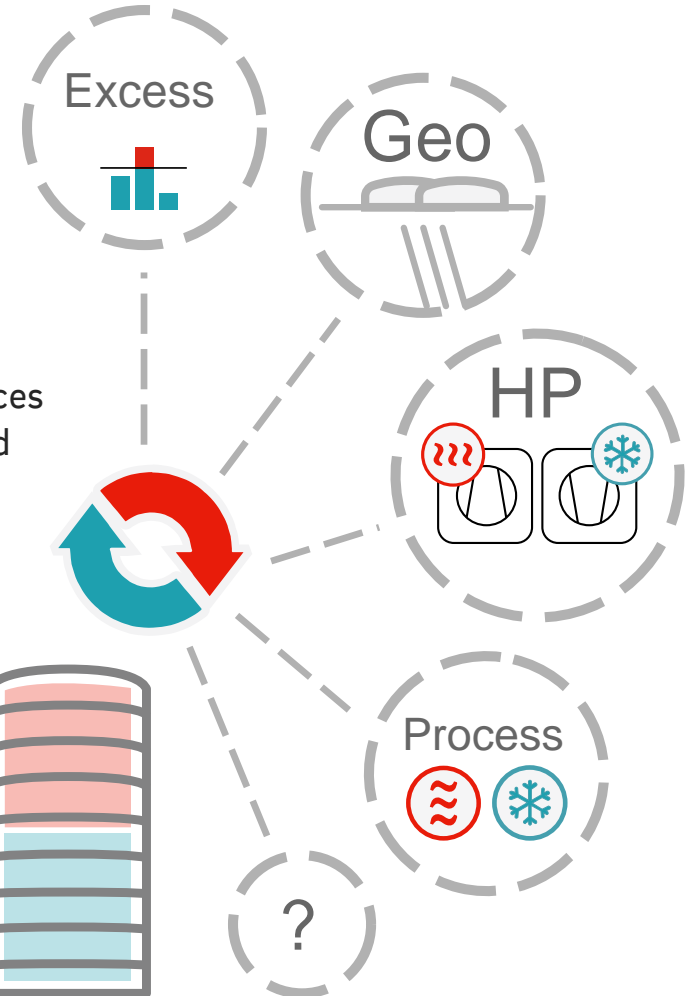
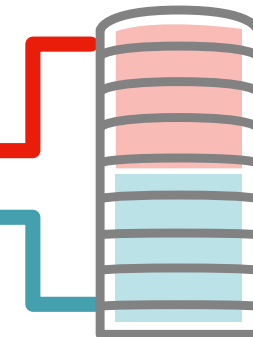
Heat pumps

In each connected building. Raises and lowers the temperature according to the building demand.



Passive balancing

An accumulator balances the system's warm and cold-water levels and maximizes the use of excess energy.



Low temperature grid

Two uninsulated plastic pipes for warm and cold fluid with temperatures between 10 and 40 °C. The flows are bi-directional due to distributed pumping.

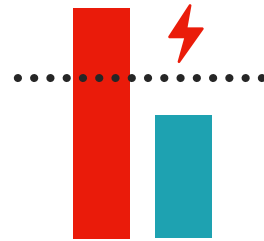


Why choose E.ON ectogrid?



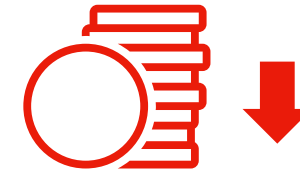
2-in-1-system

A complete energy system for heating and cooling



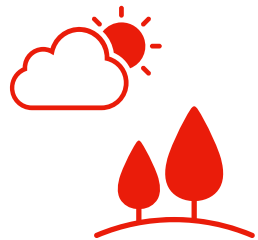
Minimize supplied energy

Always use all available energy in the system through balancing and sharing



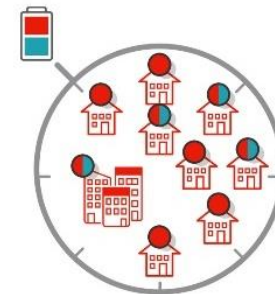
Reduce energy costs

Limiting the amount of supplied energy means more competitive prices



Minimize climate impact

Enabling greater use of intermittent renewable energy can result in a zero-emission solution.



Cost effective and scalable

The lack of expensive special components means a decentralized system that you can scale up to cover more buildings or even a whole neighborhood.

Silvertown

Our first ectogrid project in the UK.

6,000 residential units + 400,000 sqm mixed use space. Developed by Lendlease.

2023-2038 development schedule.

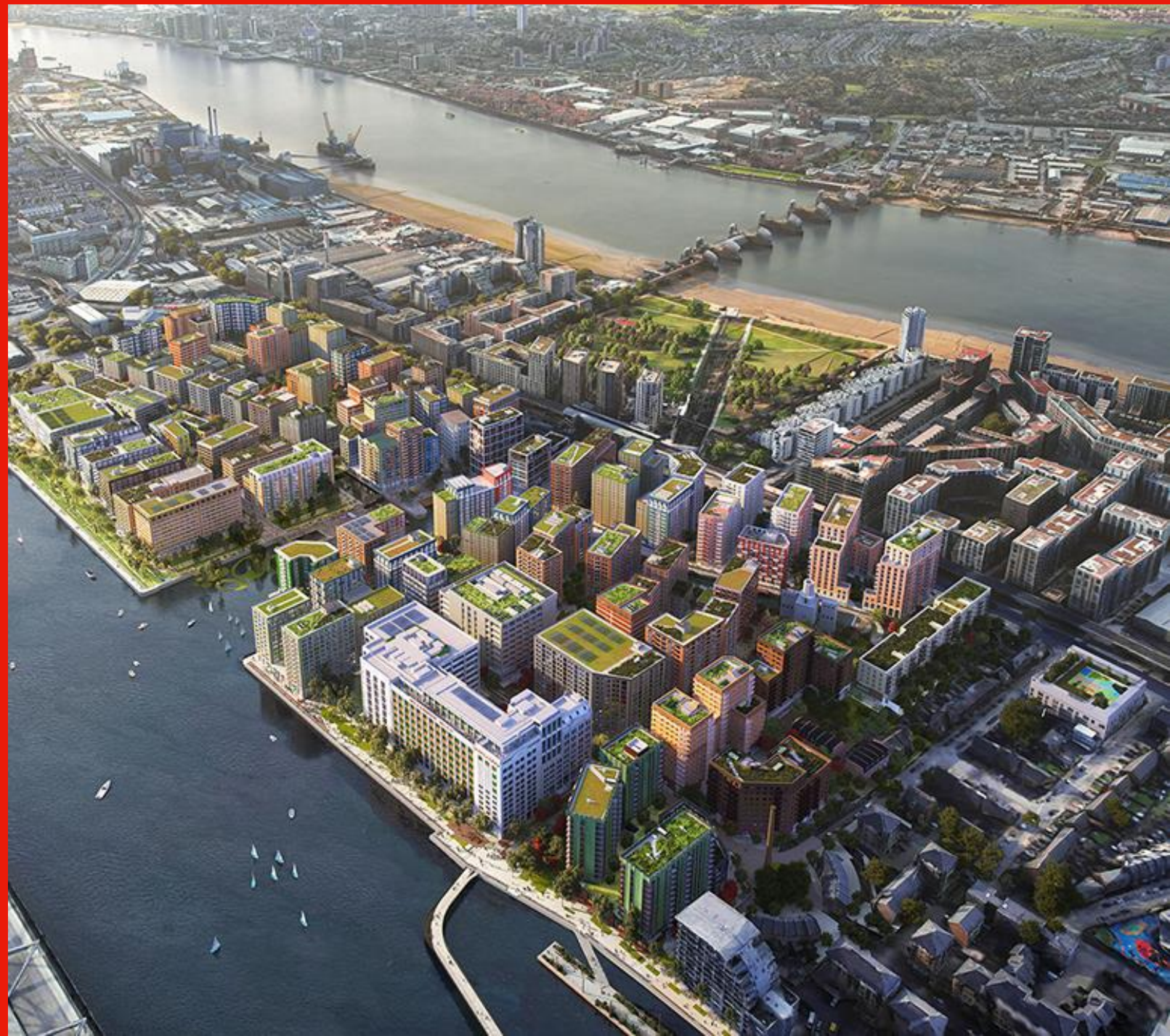
Heat on Q4 2024.

First residential plot Q4 2025.

~ 34 MW heating & cooling demand.

~ 4K tonnes of carbon savings per year.

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Thank you

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